

**Business Summary:**

1972: Commenced operations flying charters for the USPS
2003-17: Purchased 31 Beech 99 and Beech 1900C/D aircraft
2008: Began charters with UPS in Montana
2010/11: Diversified customer mix to USPS, UPS, DoD aircraft leases
2014: Current management assumed leadership
2016: Moved Corporate Safety Center of Excellence to Billings, MT
2017: Looking to move significant operations to Billings, MT: Corporate Advanced Flight Training center and Corporate Advanced A&P center

Customer Mix:

50% - U.S. Postal Service – 2-day air cargo regional charter service;
 45% - UPS regional air charter cargo, Amazon packages, Fedex charters;
 5% - Other operations (Training and new skills development).

Services:

- Flight charter operations in MT/SD/WY/CO/MN/NE/UT
- Expanding USPS 2-day air charter cargo service
- UPS/Amazon regional air charter cargo service
- Fedex air charter service
- Aircraft Maintenance – Beechcraft
- Overnight Shippers
- Logistics (Brokerage and Charter flights)
- With in-house maintenance, Alpine can convert passenger configurations on acquired aircraft into cargo configurations to add cargo carrying capacity for itself or outside clients.

Company Profile:

URL: www.alpine-air.com
Industry: Air Cargo Operations
Employees: 115 long-term employees
Founded: 1972

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Current MT Operational Investment:

- Alpine transports approximately 5-10 million pounds of expedited cargo throughout the State of Montana annually.
- Alpine invests approximately \$5M directly to Montana's economy through wages, products and services purchased.
- Alpine's Montana-based employees, through their purchases, contribute an additional \$2-3M to the State's economy annually.

Expansion Planning: Alpine Air has 31 Beech 99 and 1900C/D aircraft in service, with current charters that span 25+ years. Alpine has nearly 40 years of experience in air cargo and expects to continue its trend of acquiring new contracts within Montana. Using its close relationship with UPS and the USPS Air Transportation Office, Alpine expects to expand Montana Flight Operations, Maintenance and Training Facilities.

Alpine would like to propose new/additional Alpine facilities located at the Billings Airport to increase air cargo operations throughout the State of Montana to service Amazon Prime and other overnight cargo located in MT/SD/WY/CO. This would include additional technical jobs, such as pilots and highly skilled aircraft mechanics.

Montana State University has teamed with flight schools located in Bozeman and other areas to provide flight training to new pilots. Alpine Air is working to develop its advanced aviation training by moving its flight school from Utah to Montana. This includes first officer training, and captain training programs. Successful candidates are offered piloting positions located within the Alpine fleet, which are majorly located at Billings.

Alpine's Montana Flight Charter Operations:

Alpine Air services air cargo charters between Billings and Missoula, Great Falls, Butte, Helena, Kalispell, Cut Bank, Sydney, Miles City, Wolf Point and other areas throughout Montana. The company is working to expand their reach within the State to provide more skilled jobs such as pilots, mechanics, logistics personnel and aircraft field employees - including airport ground personnel and loaders. These highly paid jobs provide significant opportunities for future employees in Montana.