SUMMARY

LABOR-MANAGEMENT ADVISORY COUNCIL ON WORKERS' COMPENSATION

Presentation to Economic Affairs Interim Committee July 8, 2009

- Department of Labor and Industry
 - Employment Relations Division
 - Jerry Keck, Administrator

.

Background: Workers' Compensation Study Project - 2006

- Perception of high premium rates
- Perception of low benefits

2008 Oregon Premium Ranking

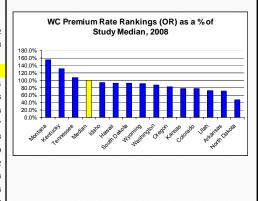
2008 Ranking	2006 Ranking	State	Index Rate	% of Study Median
2	5	Montana	3.50	155%
8	4	Kentucky	2.96	131%
21	26	Tennessee	2.44	108%
34	32	Idaho	2.12	94%
36	15	Hawaii	2.08	92%
36	44	South Dakota	2.08	92%
37	29	Wyoming	2.06	91%
38	37	Washington	1.98	88%
39	42	Oregon	1.88	83%
42	43	Kansas	1.77	78%
43	29	Colorado	1.76	78%
46	38	Utah	1.63	72%
47	48	Arkansas	1.61	71%
51	51	North Dakota	1.08	48%

For the complete study visit: http://dcbs.oregon.gov

3

Employers' Costs of Workers' Compensation Insurance

Oregon Premium Rate Rankings, 2008								
	Index Rate	State % of Median	Study Rank	Nat'l Rank				
Montana	\$3.50	155.0%	1	2				
Kentucky	\$2.96	131.0%	2	8				
Tennessee	\$2.44	108.0%	3	21				
Median	\$2.26	100.0%						
Idaho	\$2.12	94.0%	4	34				
Hawaii	\$2.08	92.0%	5	36				
South Dakota	\$2.08	92.0%	5	36				
Wyoming	\$2.06	91.0%	6	37				
Washington	\$1.98	88.0%	7	38				
Oregon	\$1.88	83.0%	8	39				
Kansas	\$1.77	78.0%	9	42				
Colorado	\$1.76	78.0%	9	43				
Utah	\$1.63	72.0%	10	46				
Arkansas	\$1.61	71.0%	11	47				
North Dakota	\$1.08	48.0%	12	51				
Source: OR Worke	rs' Compensation F	Premium Rate Rani	king 2008					
Note: No consister	ncv between the tw	o premium rate cor	nnarisons.					



Montana's Premium Rates

- Montana has ranked consistently high in these studies over the last few years
 - 2008 2nd
 - 2006 5th
 - 2004 8th
 - 2002 10th
- Why is Montana ranked this high and what factors are influencing this ranking?

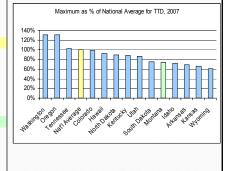
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Study States Included:

- o Contiguous States
 - o Idaho
 - o North Dakota
 - South Dakota
 - Wyoming
- Regional States
 - Colorado
 - o Utah
 - Oregon
 - Washington
- o States with Similar Benefits
 - Arkansas
 - o Hawaii
 - Kansas
 - Kentucky
 - Tennessee

Statutory Workers' Compensation Weekly TTD Benefits

	Maximum Benefit in Dollars	Maximum as % of National Average	Study Rank	Max Ran
Washington	\$961	131%	1	7
Oregon	\$960	131%	2	8
Tennessee	\$750	102%	3	17
Nat'l Average	\$733	100%		
Colorado	\$720	98%	4	24
Hawaii	\$678	93%	5	26
North Dakota	\$653	89%	6	28
Kentucky	\$646	88%	7	30
Utah	\$631	86%	8	32
South Dakota	\$550	75%	9	40
Montana	\$545	74%	10	41
Idaho	\$526	72%	11	42
Arkansas	\$504	69%	12	43
Kansas	\$483	66%	13	44
Wyoming	\$447	61%	14	47

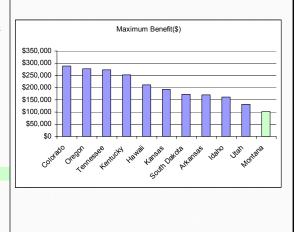


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Statutory Workers' Compensation Maximum PPD Benefits

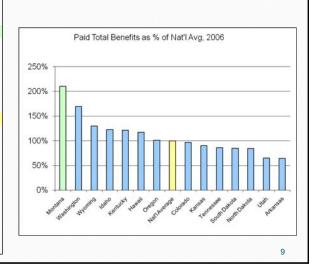
Maximum PPD Benefit for Nonscheduled Injuries as 1/1/2007 Maximum Benefit(\$) Study Rank Colorado \$287,896 1 \$276,517 Oregon \$272,800 Tennessee \$252,122 Hawaii \$211,536 \$193,200 \$171,600 Idaho \$160,600 Utah \$131.352 10 \$102,188 Montana North Dakota No Max Washington No Max Wyoming No Max

Source: Inventory of Workers' Compensation Laws-BETA VERSION as of Jan 1,2007, Table.



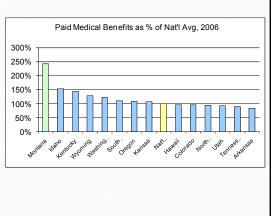
Cost to Employer Paid Total Benefits

W	/C Paid Benefits	s, 2006					
	Paid Total Benefits Per \$100 of Payroll	Paid Total Benefits as % of Nat1 Avg	Study Rank				
Montana	2.02	210%	1				
Washington	1.63	170%	2				
Wyoming	1.25	130%	3				
Idaho	1.18	123%	4				
Kentucky	1.17	122%	5				
Hawaii	1.13	118%	6				
Oregon	0.97	101%	7				
Nat'l Average	0.96	100%					
Colorado	0.93	97%	8				
Kansas	0.87	91%	9				
Tennessee	0.83	86%	10				
South Dakota	0.82	85%	11				
North Dakota	0.81	84%	12				
Utah	0.63	66%	13				
Arkansas	0.62	65%	14				
Source: NASI, Workers' Compensation: Benefits, Coverage, and Costs, 2006, Table 10 & Calculated							
Note: Actually paid to workers. Doesn't include reserves.							



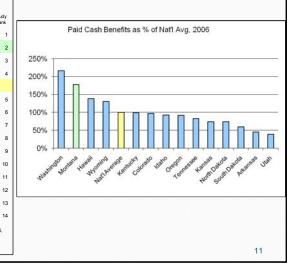
Cost to Employers Paid Medical Benefits

	WC Paid	Benefits, 2000	6	
	Percent Medical	Paid Medical Benefits Per \$100 of Payroll	Paid Medical Benefits as % of Nat'l Avg	Study Rank
Montana	57.6%	1.16	243%	1
Idaho	62.0%	0.73	153%	2
Kentucky	58.9%	0.69	144%	3
Wyoming	49.5%	0.62	129%	4
Washington	36.1%	0.59	123%	5
South Dakota	65.0%	0.53	111%	6
Oregon	54.0%	0.52	109%	7
Kansas	58.6%	0.51	107%	8
Nat'l Average	49.8%	0.48	100%	
Hawaii	40.7%	0.46	96%	9
Colorado	49.2%	0.46	96%	10
North Dakota	55.7%	0.45	94%	11
Utah	70.1%	0.44	92%	12
Tennessee	51.6%	0.43	90%	13
Arkansas	64.2%	0.40	83%	14
Source: NASI, Work Table 10, Table 9 &	Calculated.			2006,
Note: Actually paid	to workers Doe	sn't include reserve	0	



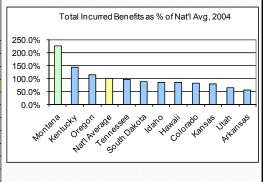
Cost to Employers Paid Cash Benefits

	WC Pai	id Benefits, 200	06	
	Percent Cash	Paid Cash Benefits Per \$100 of Payroll	Paid Cash Benefits as % of Nat'l Avg	Stud
Washington	63.9%	1.04	216%	
Montana	42.4%	0.86	178%	
Hawaii	59.3%	0.67	139%	
Wyoming	50.5%	0.63	131%	
Nat'l Average	50.2%	0.48	100%	
Kentucky	41.1%	0.48	100%	
Colorado	50.8%	0.47	98%	
Idaho	38.0%	0.45	93%	
Oregon	46.0%	0.45	93%	
Tennessee	48.4%	0.40	83%	
Kansas	41.4%	0.36	75%	1
North Dakota	44.3%	0.36	75%	1
South Dakota	35.0%	0.29	60%	1
Arkansas	35.8%	0.22	46%	1
Utah	29.9%	0.19	39%	1
Source: NASI, Wor Table 10, Table 9		ation: Benefits, Co	verage, and Costs,	2006,



Cost to Employers Total Incurred Benefits

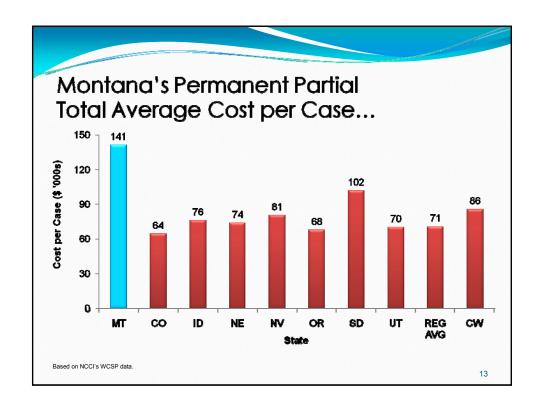
Incurred Benefits per 100,000 Workers, 2004									
	Total Incurred Benefits Per 100,000 Workers(\$)	Total Incurred Benefits as % of Nat'l Avg	Study Rank	Nat'l Rank (of 47)					
Montana	\$125,641,912	227.7%	1	2					
Kentucky	\$78,890,164	143.0%	2	6					
Oregon	\$62,968,625	114.1%	3	12					
Nat'l Average	\$55,187,201	100.0%							
Tennessee	\$53,505,785	97.0%	4	24					
South Dakota	\$48,017,640	87.0%	5	31					
Idaho	\$47,605,092	86.3%	6	33					
Hawaii	\$47,095,847	85.3%	7	34					
Colorado	\$45,530,221	82.5%	8	36					
Kansas	\$43,277,842	78.4%	9	38					
Utah	\$35,604,459	64.5%	10	44					
Arkansas	\$31,340,768	56.8%	11	45					
North Dakota	*		*	*					
Washington	*	*	*	*					
Wyoming		*	*	*					

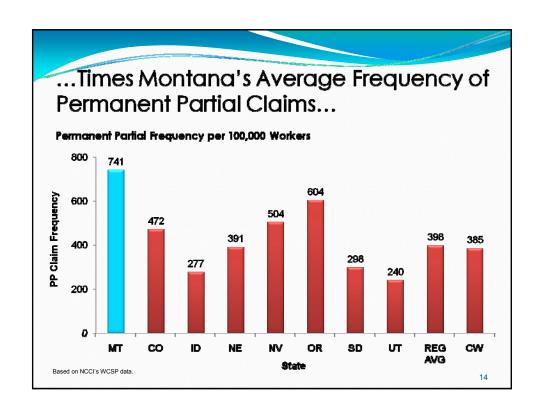


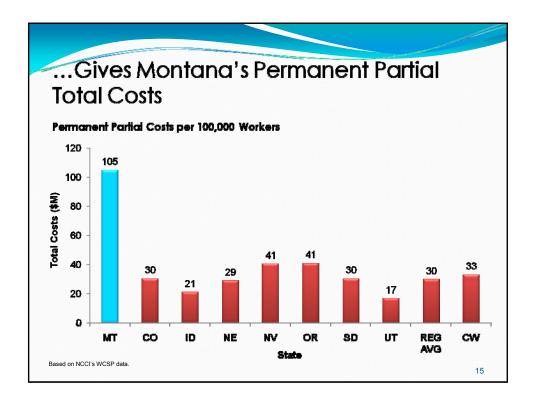
Source: Workers' Compensation Policy Review, September/October 2008, Table 1, WCPR

Note: "Incurred" payments equals payments already made plus reserves for future payments.

* Data Unavailable

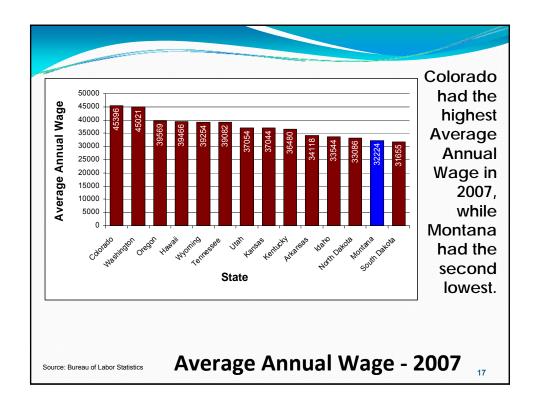


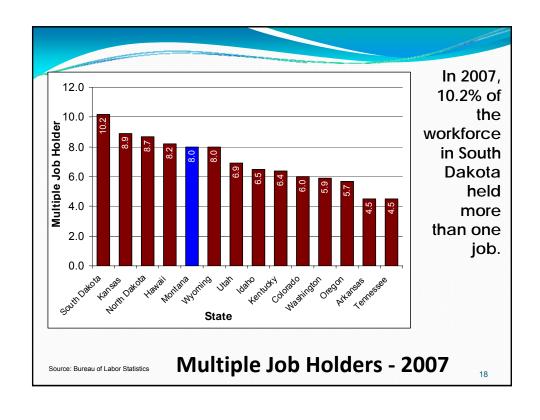


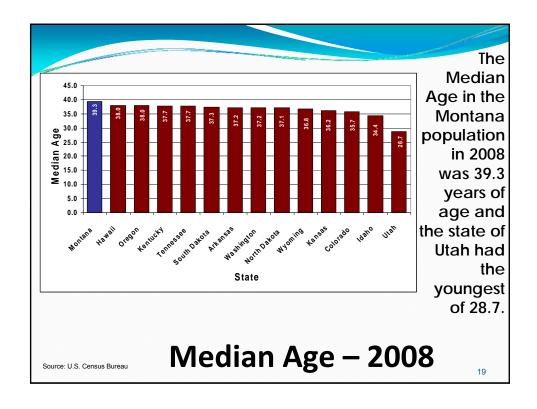


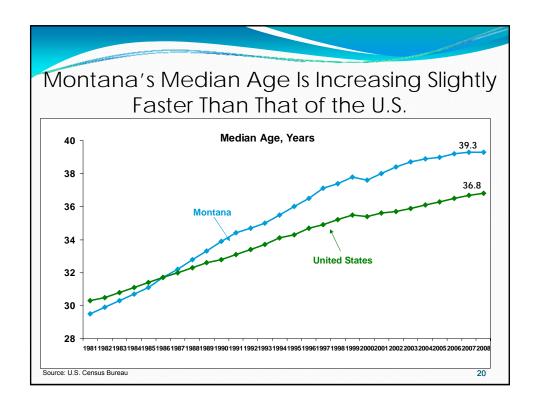
Other Factors

- > Average Annual Wage
- ➤ Multiple Job Holders
- Median Age
- > Average Hours Worked
- > Average Unemployment Rate
- ➤ High School Education
- ➤ College Education
- ➤ Health Care Coverage
- Private Employment by Size of Employer
- Private Business by Size of Employer
- > Industries by Total Payroll









<u>Private Employment</u> by Size of Employer by State - March 2008

	less than 5	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1000 or more
Montana	11.1%	13.4%	17.4%	21.8%	14.0%	11.1%	4.4%	3.0%	3.8%
Arkansas	7.3%	9.5%	12.3%	17.9%	12.4%	14.3%	9.3%	7.3%	9.8%
Colorado	8.0%	9.4%	12.7%	19.3%	13.6%	16.4%	7.6%	5.4%	7.5%
Hawaii	6.5%	9.2%	12.1%	17.9%	14.8%	16.0%	8.8%	7.8%	6.8%
Idaho	9.0%	11.1%	14.9%	19.8%	13.4%	12.8%	7.1%	5.3%	6.5%
Kansas	6.6%	8.4%	11.3%	17.4%	13.1%	16.8%	9.7%	6.1%	10.7%
Kentucky	5.9%	8.4%	11.6%	18.1%	13.4%	17.8%	10.5%	6.3%	8.0%
North Dakota	7.5%	10.0%	14.7%	19.3%	14.5%	15.7%	9.0%	3.5%	5.8%
Oregon	7.9%	10.4%	14.3%	19.8%	13.8%	14.6%	8.0%	4.9%	6.4%
South Dakota	8.1%	10.9%	14.7%	19.0%	12.8%	14.6%	8.0%	4.4%	7.5%
Tennessee	5.6%	7.4%	10.4%	16.3%	12.9%	17.3%	10.8%	6.6%	12.8%
Utah	7.0%	9.1%	12.9%	18.9%	14.0%	15.0%	9.5%	5.5%	8.1%
Washington	8.6%	9.0%	11.9%	17.9%	13.5%	16.3%	7.8%	5.2%	9.8%
Wyoming	10.4%	13.2%	16.5%	22.0%	13.3%	11.8%	6.7%	3.7%	2.5%
Rank (1-14)	1	1	1	2	3	14	14	14	13

Source: Bureau of Labor Statistics

24

<u>Private Business</u> by Size of Employer by State – March 2008

										1
	less than 5	5 to 9	10 to 19	20 to 49	50 to 99	100 to 249	250 to 499	500 to 999	1000 or more	
Montana	62.27%	17.60%	11.18%	6.36%	1.75%	0.66%	0.11%	0.04%	0.02%	
Arkansas	60.52%	17.39%	11.02%	7.22%	2.17%	1.17%	0.33%	0.13%	0.06%	
Colorado	62.88%	15.72%	10.46%	7.14%	2.20%	1.23%	0.24%	0.09%	0.05%	
Hawaii	55.24%	19.13%	12.43%	8.13%	3.00%	1.50%	0.35%	0.16%	0.05%	
Idaho	62.90%	16.49%	10.95%	6.56%	1.93%	0.86%	0.20%	0.08%	0.03%	l
Kansas	58.20%	17.54%	11.52%	7.97%	2.63%	1.55%	0.39%	0.13%	0.06%	
Kentucky	59.19%	16.74%	11.33%	8.03%	2.58%	1.56%	0.40%	0.12%	0.05%	l
North Dakota	56.82%	18.03%	13.05%	7.87%	2.54%	1.26%	0.33%	0.06%	0.04%	l
Oregon	58.58%	17.92%	12.11%	7.56%	2.31%	1.11%	0.27%	0.08%	0.04%	l
South Dakota	57.70%	18.73%	12.52%	7.36%	2.18%	1.12%	0.26%	0.08%	0.04%	l
Tennessee	54.27%	18.39%	12.63%	8.94%	3.08%	1.92%	0.51%	0.16%	0.10%	l
Utah	59.51%	16.77%	11.76%	7.74%	2.50%	1.24%	0.34%	0.10%	0.05%	l
Washington	64.00%	15.37%	10.03%	6.74%	2.22%	1.25%	0.26%	0.09%	0.04%	l
Wyoming	60.39%	18.53%	11.36%	6.92%	1.81%	0.74%	0.18%	0.06%	0.02%	
Rank (1-14)	4	7	10	14	14	14	14	14	13	

Source: Bureau of Labor Statistics

Labor-Management Advisory Council on Worker's Compensation

- Appointed by Agency Order in December 2006
- Created by Commissioner of Labor
- · Chaired by Lt. Gov. Bohlinger
- **Review Cost Drivers**
- Provide Recommendations for Improving System
- Suggest Legislative Changes

23

Labor-Management Advisory Council on Workers' Compensation

Lt. Governor John Bohlinger State Capitol PO Box 200801 Helena, MT 59601 (406) 444-3111

Representing workers:

Doug Buman Laborers' Int'l Union of N. America 12201 Tukwila Int'l Blvd Suite 140 Seattle, WA 98168 (206) 728-1282 trifund@mail.unions-america.com

Don Judge Injured Workers Resource Council 32 S. Ewing Room 114 Helena, MT 59601 (406) 459-1708 donjudge7@hotmail.com

PO Box 3625 Missoula, MT 59806 (406) 544-9682 Jacquie.helt@seiu775.org

Dan Lee AFL-CIO PO Box 16026 Missoula, MT 59808 (406) 880-3362 dannylee12337@msn.com

Jason Miller 1012 Livingston Helena, MT 59601 (406) 461-1857 jmhelena@gmail.com

Jerry Keck (ex-officio) Employment Relations Division Department of Labor and Industry 1805 Prospect Avenue Helena, MT 59601 (406) 444-1555 ikeck@mt.gov

Representing employers:

Bill Dahlgren
Operations Manager
Sun Mountain Sports
301 North 1st
Missoula, MT 59802
(406) 327-7606
bill@sunmountain.com

Annette Hoffman St. Vincent's Healthcare 1230 N. 30th Street Billings, MT 59101 (406) 237-4011 annette.hoffman@svh-mt.org Riley Johnson NFIB 7 West 6th, Power Block, Suite 4C Helena, MT 59601 (406) 443-3797 mitsi@qwest.net

Connie Welsh State of Montana PO Box 200127 Helena, MT 59620-0127 (406) 444-2553

Bob Worthington 28 Cloverview Helena, MT 59601 (406) 439-7544 rworthington1@bresnan.net

LMAC: Primary cost drivers in our work comp system:

- 1) Frequency of Claims Injury Rate
 - Injury prevention Safety
- 2) Duration Length of time off work from injury
 - Return-to-Work/Stay-at-Work
- 3) Skyrocketing Medical Costs
 - Medical cost containment
 - · Fee schedules
 - Utilization and treatment guidelines
- 4) High Percentage of Open Claims
 - Claims closure and settlement mechanisms

25

Cost Driver: Injury Rate

- Montana's injury rate is ~ 50% higher than the national average*
 - Montana: 6.3 injuries/100 FTEs (▼ 0.6 from 2006)
 - Nation: 4.2 injuries/100 FTEs (▼ 0.2 from 2006)
 - * Total recordable cases, 2007 BLS data.

Cost Driver: Injury Rate

Incidence rates of nonfatal occupational injuries and illnesses by Industry and case types, 2007, Bureau of Labor Statistics

	Cases wit	% Higher in	
Industry	Montana	US	Montana
Private industry	1.8	1.2	50
Natural resources and mining	2.1	1.6	31.3
Mining	1.8	1.4	28.6
Construction	2.9	1.9	52.6
Manufacturing	2.8	1.3	115.4
Trade, transportation and utilities	2.0	1.6	25
Information	1.7	0.7	142.9
Financial activities	0.4	0.5	-20
Finance and insurance	0.3	0.3	0
Professional and business services	0.9	0.6	50
Health care and social assistance	2.2	1.4	57.1
Leisure and hospitality	1.6	1.1	45.5

27

Cost Driver: Injury Rate

- Our loss history results from the common:
 - Slips/trips/falls
 - Soft tissue injury and strains from lifting, pushing, pulling
- The traditional belief that we have high-hazard industries so we must simply accept risk and injury must be eliminated

Cost Driver: Injury Rate Solutions

• Solutions:

Brad Spencer (1/2012) Vice President and COO PPL Montana

- WorkSafeMT
- Potential Cost Savings (NCCI):
 - Reduce Frequency Rate to National Average
 - 37.5% or \$145 million

29

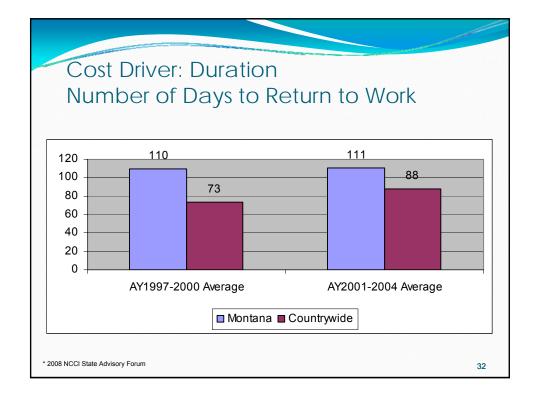
WorkSafeMT Foundation Board of Directors Carl J. Kochman, Chair (1/2010) Mark A. Cole (1/2011) Communications, PR Team Leader Montana State Fund Part Owner/Management Dick Irvin, Inc. Terry Bilbrey, RN (1/2011) Certified Case Manager Liberty Northwest Insurance Kenneth Carpenter, MD (1/2010) Medical Advisor Montana Health Systems Marilyn J. Ryan, Vico-Chair (1/2011) Fresiden/UCEO Frield Consultant, MEA-MFT, Retired AFL-CIO Executive Committee Ken Crippen (1/2010) Presiden/UCEO Insurance Co. Thomas B. Danenhower (1/2012) Lance Zanto (1/2011) Risk Management Specialist Bureau Chief Montana Municipal Interlocal Department of Administration John T. Forkan, Jr. (1/2011) Business Manager Plumbers and Pipelitters Local Union #41 Marvin R. Jordan (1/2012) Executive Director Montana Contractor Compensation Fund Annette Hoffman (1/2012) Regional Director of Workers' Compensation St. Vincent Healthcare Jerry Keck (1/2010) Division Administrator Dept. Labor & Industry, ERD Curtis Petty (1/2010) Supervisory Mine Inspector U.S. Department of Labor Leah Tietz (1/2012) Director, MUS Workers' Compensation Office of Commissioner of Higher Al Smith (1/2010) Executive Director Monica Switzer (1/2010) Montana Farm Bureau Federation Montana Trial Lawvers

David Smith (1/2011) President/CEO Bozeman Area Chamber of Commerce Daniel Lee (1/2012) AFL-CIO

John Gottbreht (1/2011) BSAFEUS, LLC

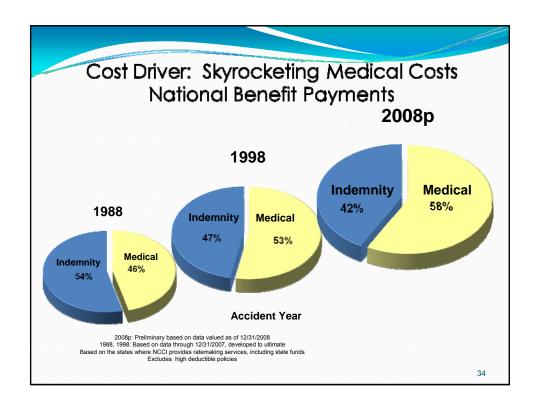
Cost Driver: Duration

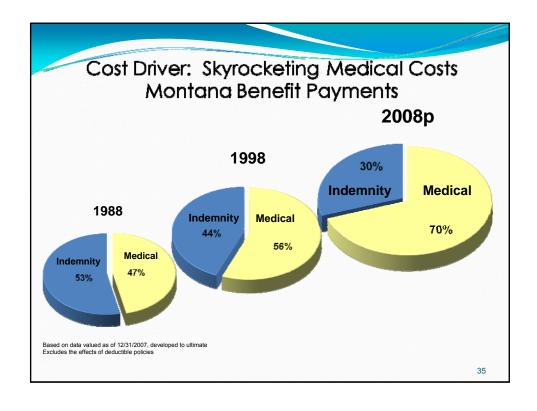
- Duration is the number of days off work following an injury
- Montana is significantly higher than the national average:
 - AY 1997 2000 Average
 - MT average 110 days vs. national average of 73 days
 - MT 51% higher than national average
 - AY 2001 2004 Average
 - MT average 111 days vs. national average of 88 days
 - MT 26% higher than national average



Cost Driver: Duration Solutions

- Solutions:
 - 60 Summits: Montana
 - ACOEM Guideline: Preventing Needless Work Disability by Helping People Stay Employed
 - ₩ WorkSafeMT
- Potential Cost Savings (NCCI):
 - Reduce Duration of Days to Return to Work to National Average
 - 3.3% or \$12.5 million





Cost Driver: Medical Costs Solutions

- Solutions:
 - New Fee Schedules
 - Pharmacy Fee Schedule
 - Non-Facility Fee Schedule (Physicians & Other Providers)
 - Facility Fee Schedule (Hospital & ASCs)
 - Medical Utilization & Treatment Guidelines

WC CONVERSION FACTOR 2005 2006 Physical Medical \$5.10 \$5.26 (Chiropractic, Occupational Therapy & Physical Therapy) \$5.42 \$5.59 Acupuncture Medicine \$5.42 \$5.59 Dental \$10.50 \$10.83 Pathology \$19.49 \$20.10 Radiology \$22.46 \$23.17 Anesthesia \$41.84 \$43.16 Surgery \$116.41 \$120.10



Pursuant to Section 39-71-704 (4), MCA, the department adopted the following conversion factors, effective January 01, 2006, for use with the unit values listed in the Relative Values for Physicians or incorporated in the Medical Service Rules for workers' compensation services.

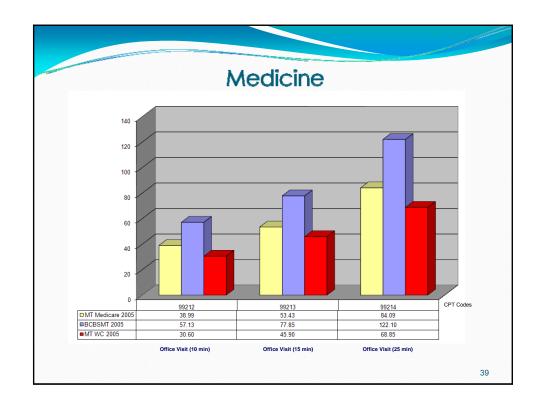
Conversion Factors were increased by 3.28% in conjunction with the increase of the state's annual average weekly wage.

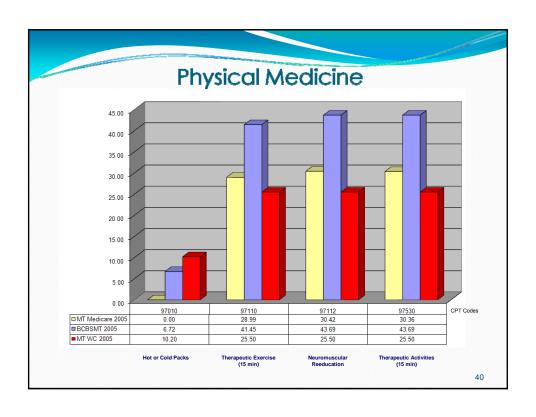
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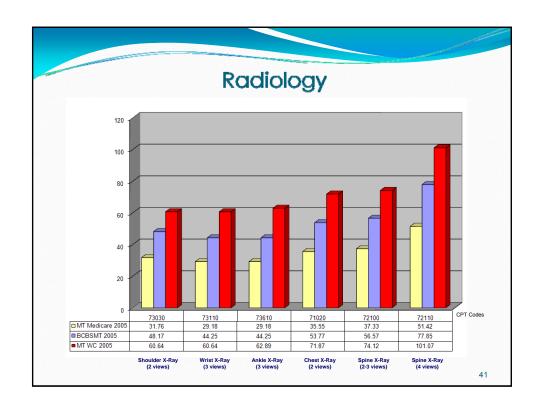
Montana WC Medical Fee Schedule Reimbursements Compared to Study States Workers' Compensation Payments over Medicare by Service Group effective July 2006

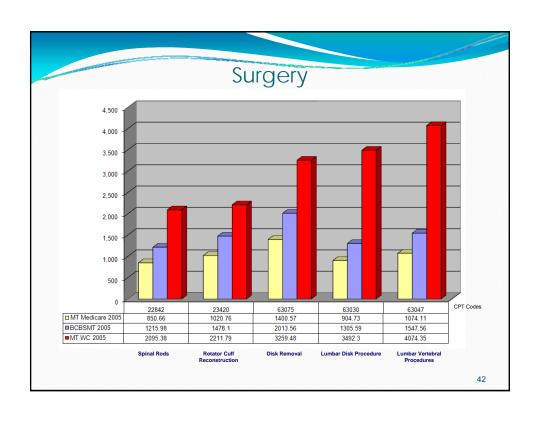
State	Overall	Surgery	Radiology	General Medicine	Physical Medicine	Evaluation & Management	Relative Rank by State	Maximum Spread
Idaho	108	249	159	98	25	85	4	224
Oregon	102	161	86	103	80	85	6	81
Tennessee	77	168	100	60	30	61	13	138
Montana	67	153	151	31	25	0	15	153
Arkansas	57	111	121	32	26	29	19	95
Wyoming	55	108	120	43	26	10	21	110
South Dakota	54	114	101	28	30	-2	22	116
Kansas	51	94	88	50	25	30	23	69
Kentucky	48	106	34	23	30	28	24	83
North Dakota	45	72	87	29	30	14	26	73
Colorado	45	74	59	56	25	32	27	49
Washington	43	43	43	43	43	43	29	0
Utah	33	60	50	22	20	21	35	40
Hawaii	10	10	10	10	10	10	41	0

Selected data from WCRI Compscope Medical Benchmarks for Illinois, 9th Ed., Table 1, pp. 142- 143. Montana is ranked 15th among 42 states.





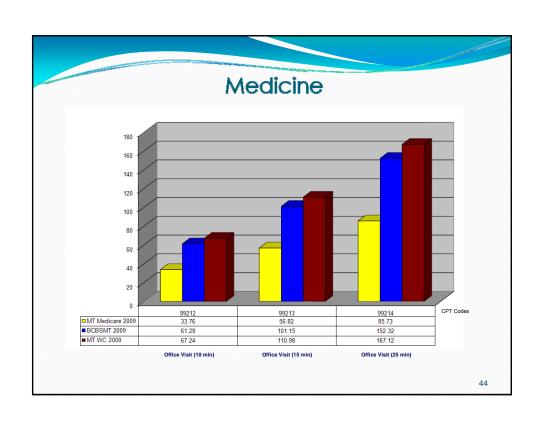


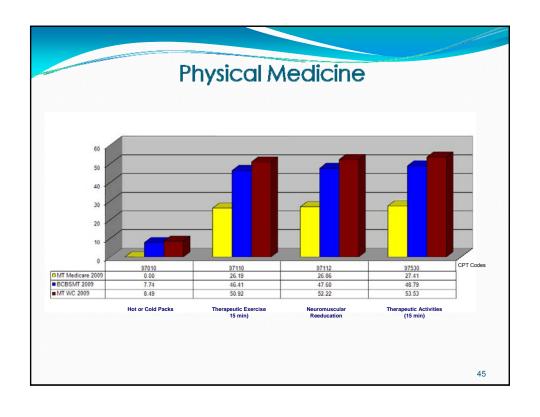


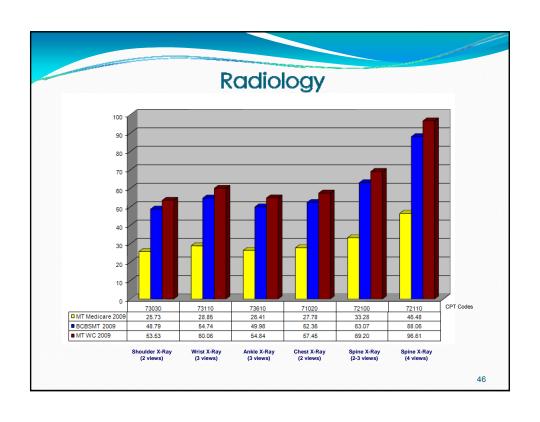
WC CONVERSION FACTOR								
	2008	2009						
Physical Medical (Chiropractic, Occupational Therapy & Physical Therapy)	\$63.45	\$65.28						
Acupuncture	\$63.45	\$65.28						
Medicine	\$63.45	\$65.28						
Dental	\$63.45	\$65.28						
Pathology	\$63.45	\$65.28						
Radiology	\$63.45	\$65.28						
Anesthesia	\$57.20	\$61.98						
Surgery	\$63.45	\$65.28						

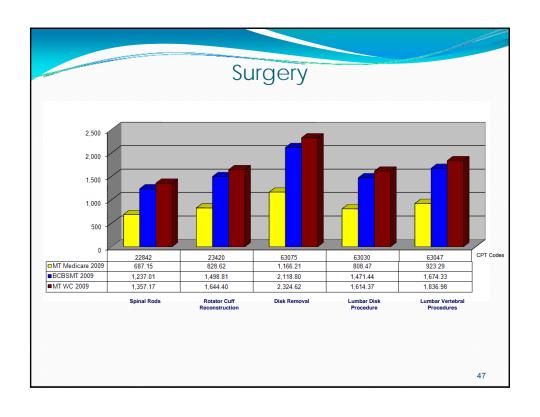


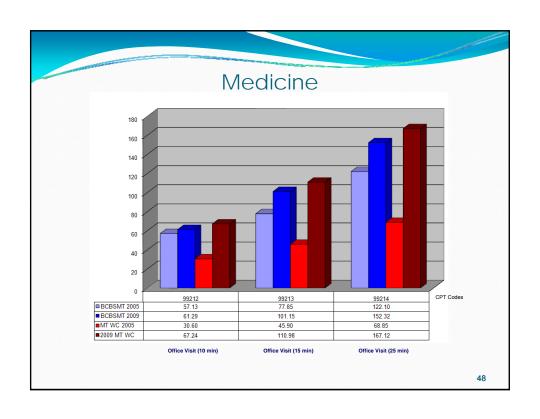
Pursuant to Section 39-71-704 (2), MCA, the department adopted the conversion factors listed here, effective January 01, 2008, and 2009 for use with the unit values listed in the Resource-Based Relative Value Scale and incorporated in the Medical Service Rules for workers' compensation services.

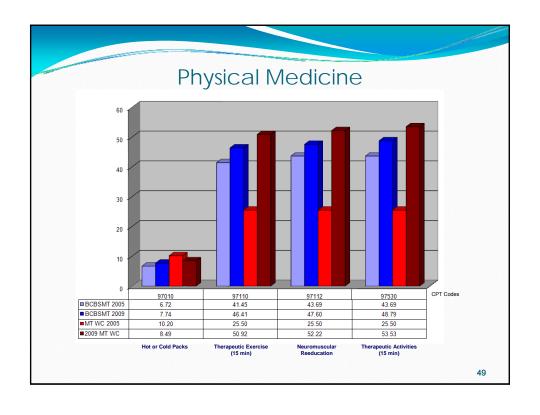


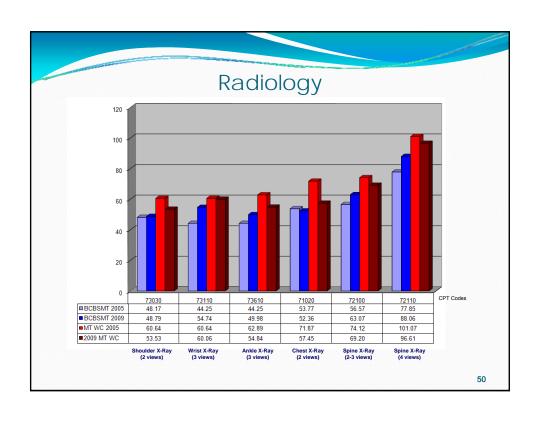


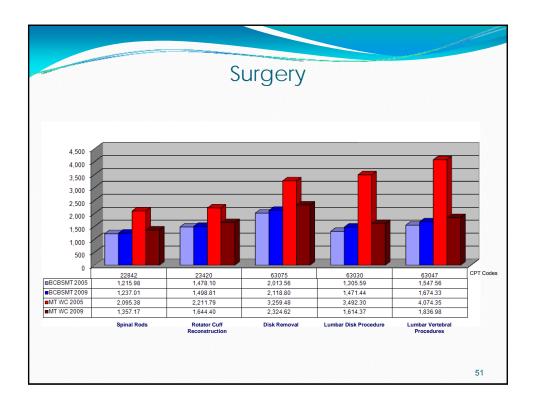








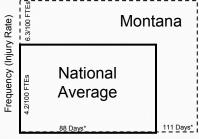




Cost Driver: Claims Closure

- Montana has fewer settlements than most jurisdictions: 10% (MT) indemnity claims vs. 38% (10 state median)
- Montana has lower percentage of settlements that close future medical costs (3% of indemnity claims)
- Montana has a statutory provision that closes medical benefits if they have not been used for 60 months
- Majority of jurisdictions have statutory provisions that close the claim if indemnity benefits have not been used in a specific time frame
- Montana has more "open" cases effects reserves of insurance companies

Why High Work Comp Premiums?



Duration (Days Away From Work)
*Using 2008 NCCI State Advisory Forum Report

- We injure more people
- They are off work longer
- Higher medical costs
- Must collect higher premium per \$100 payroll to cover significantly more people
- Lower wage base that premium is applied to

53

Positive Impact of Focus on Cost Drivers:

- 7/1/07: -1.3% Loss Cost Filing (Experience and Trends)
- 2/1/08: -2.9% Loss Cost Filing (New Medical Provider Fee Schedule)
- 7/1/08: -1.8% Loss Cost Filing (Experience and Trends)
- 7/1/09: -2.2% Loss Cost Filing (Experience and Trends)
- 2007 2009: Total Savings of 8%



- Public Benefit Non-Profit Corporation
- Public-Private Partnership
- Purpose to address:
 - High frequency rate of injuries
 - Long durations of time away from work

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- WorkSafeMT is a coordinated effort of employers, employees, providers, and other stakeholders to develop a universal expectation of workplace health and safety in Montana.
- Through proactive training, education, utilization of available resources, and shared accountability, WorkSafeMT seeks to eliminate occupational injury, illness, and death statewide.
- For injured workers, WorkSafeMT promotes a transitional employment system that supports and values the physical and mental health and financial well-being of the employee and the needs of the employer.



- Provide Safety Program Resources
 - For employers
 - How to implement the Montana Safety Culture Act
 - How to develop & implement health & safety management systems
 - How to develop & implement people-based safety programs
 - · How to evaluate the effectiveness of your programs
 - For employees
 - · Increase opportunities for safety training
 - · Web tools for all
 - Safety training
 - Program and policy templates
 - · Incident investigation and lessons learned
 - · Video testimonials arguments for safety
 - etc.



- Provide SAW/RTW Program Resources
 - For employers
 - How to develop & implement SAW/RTW programs
 - How to evaluate the effectiveness of your programs
 - For employees
 - Increase SAW/RTW advocates/resources
 - For providers
 - Provide education on 'why' and 'how' to play a role in preventing disability
 - Web tools for all
 - Program and policy templates
 - Simplify and standardize information exchange
 - Video testimonials arguments for SAW/RTW
 - etc.

•Questions?