Montana State Fund State of the Fund

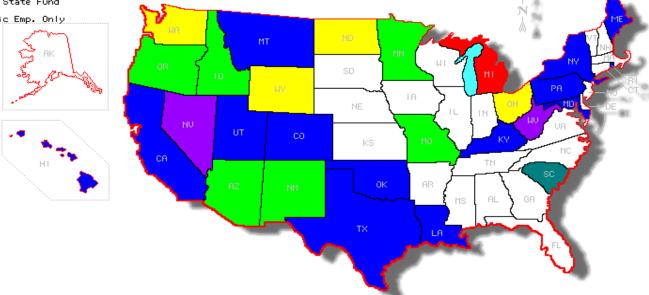
Economic Affairs Interim
Committee
September 11, 2012



Why State Funds?

State Funds

- Guaranteed Market
- Non Guar. Market
- Monopolistic
- Privatized SF
- Sold State Fund
- Public Emp. Only



12-15-11

Montana State Fund Structure

- Workers' Compensation & Employers Liability
- Non-profit Independent Public Corporation
- Option for any employer to purchase mandatory workers' compensation insurance
- Guaranteed Market
- Self supporting- not funded by General Fund
- Governed by Board of Directors appointed by the Governor

Montana State Fund Oversight

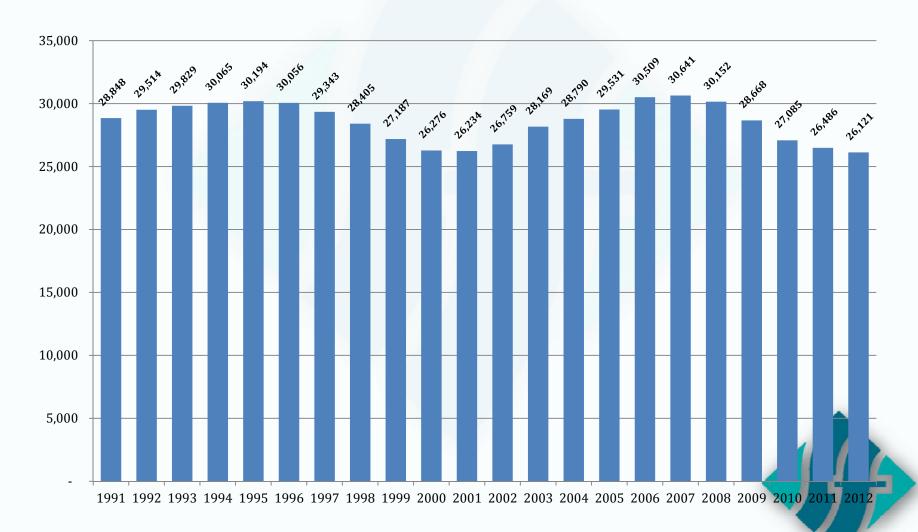
- Annual Financial and Compliance audit by Legislative Audit Division (LAD)
- Annual rate review by LAD
- Annual review of audit and rates by Commissioner of Securities and Insurance
- Annual review of budget by Legislative Finance Committee
- Interim Economic Affairs Committee
- Legislative Liaisons
- Department of Labor & Industry (Benefits)

MSF Through the Great Recession

- MSF as a stabilizing force for Montana business
- Focus on core mission and vision
- Investments in safety and medical management

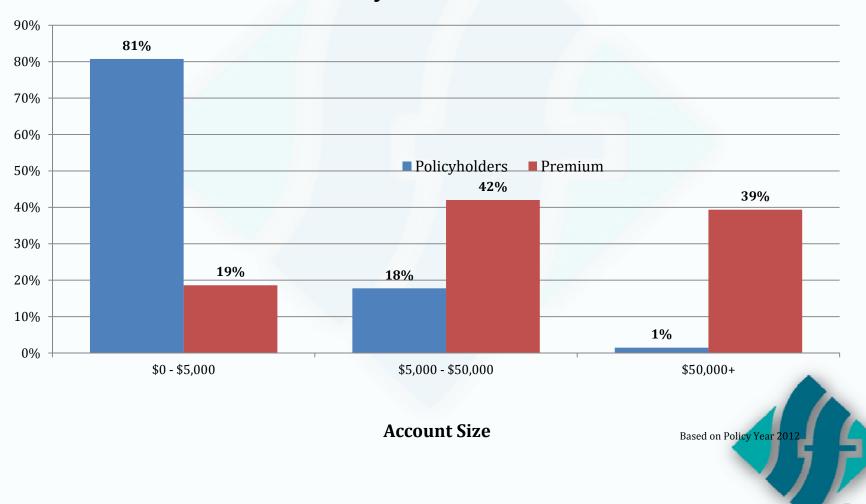


Our Customers

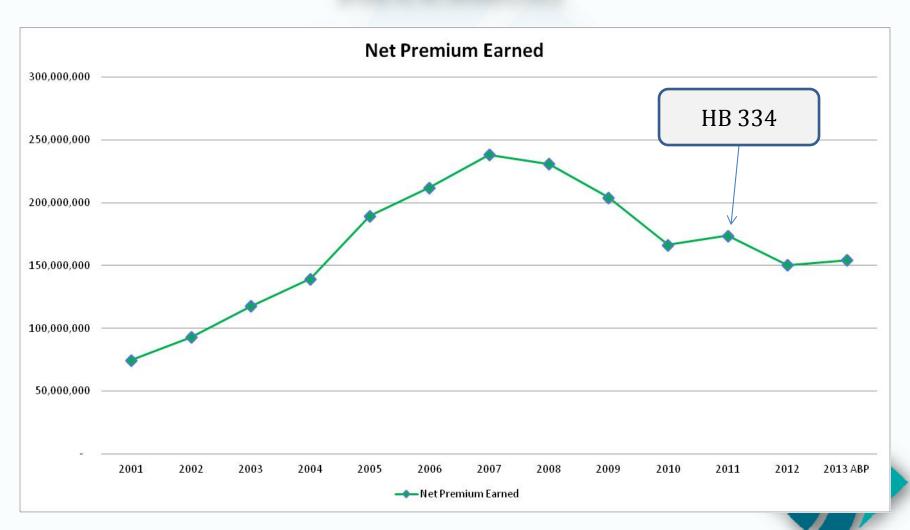


Our Customers

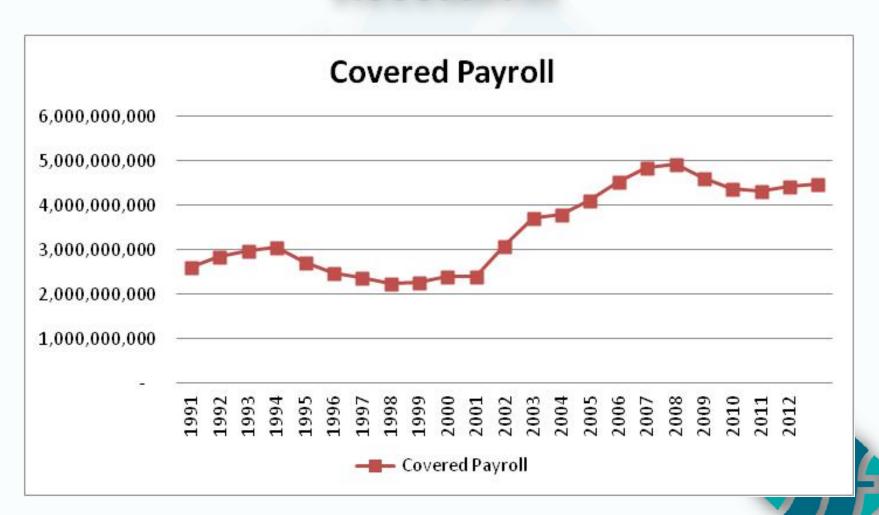
MSF Book by Account Size



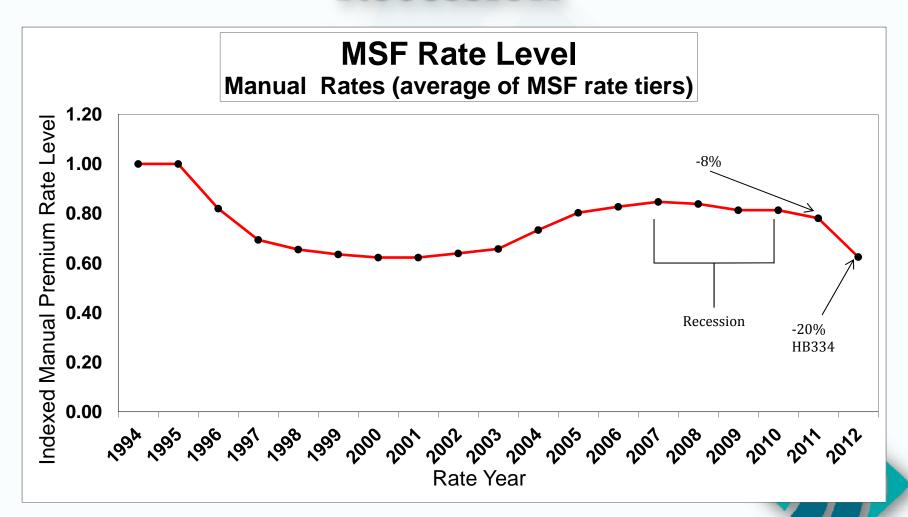
MSF To and Through the "Great Recession"



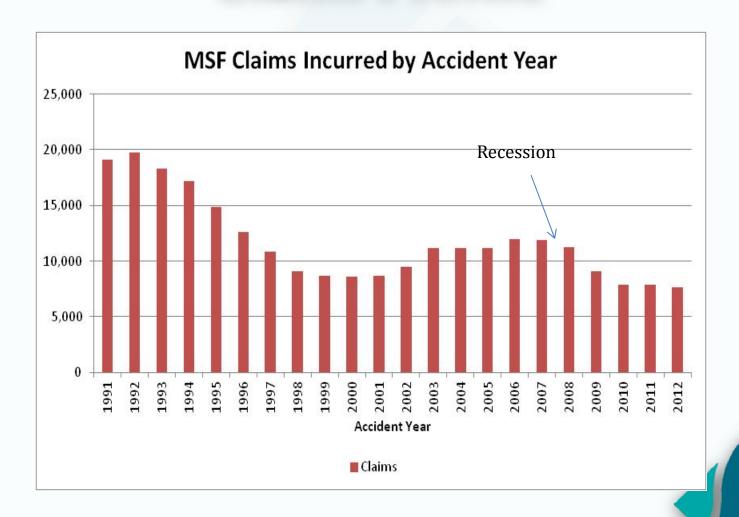
MSF To and Through the "Great Recession"



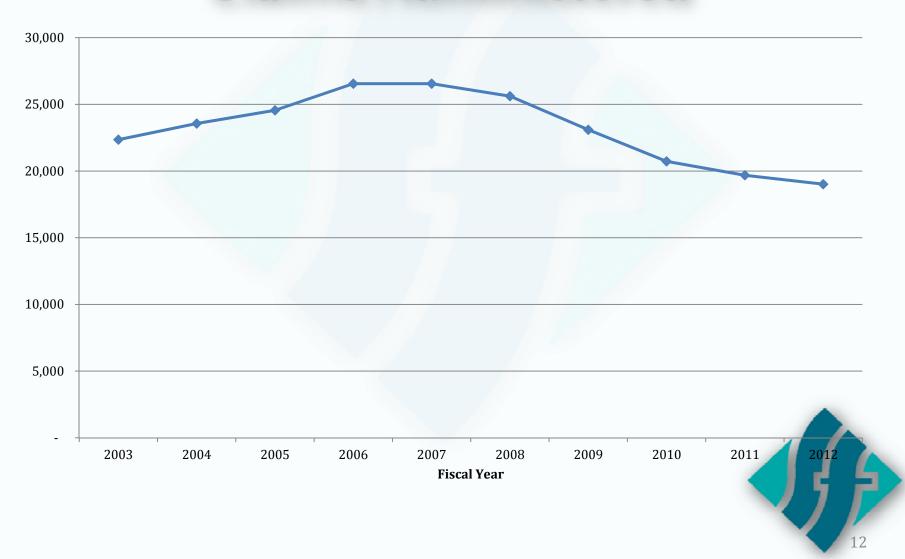
MSF To and Through the "Great Recession"



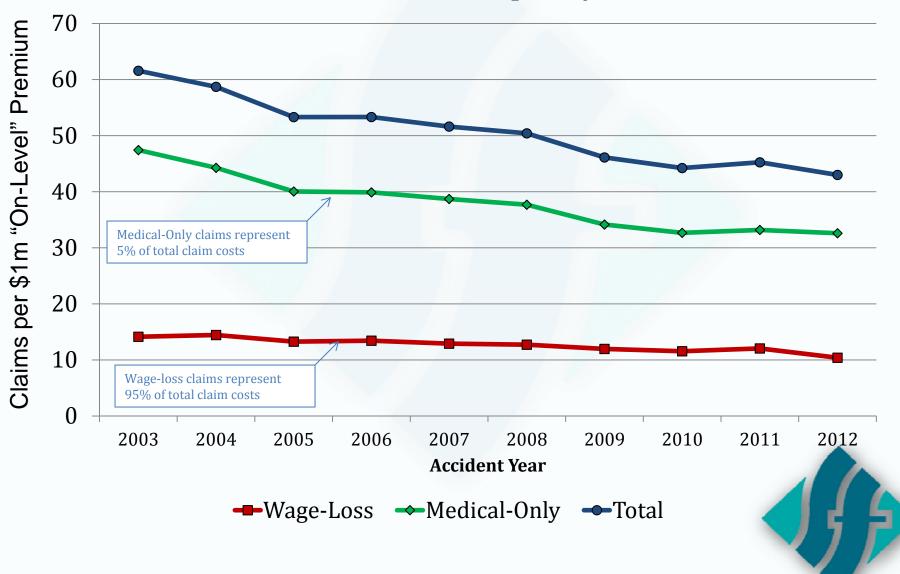
Claim Profile



Claim Profile Claims Administered



MSF 10-Year Claim Frequency Trend



Average Claim Costs

Average Cost per Wage-Loss Claim

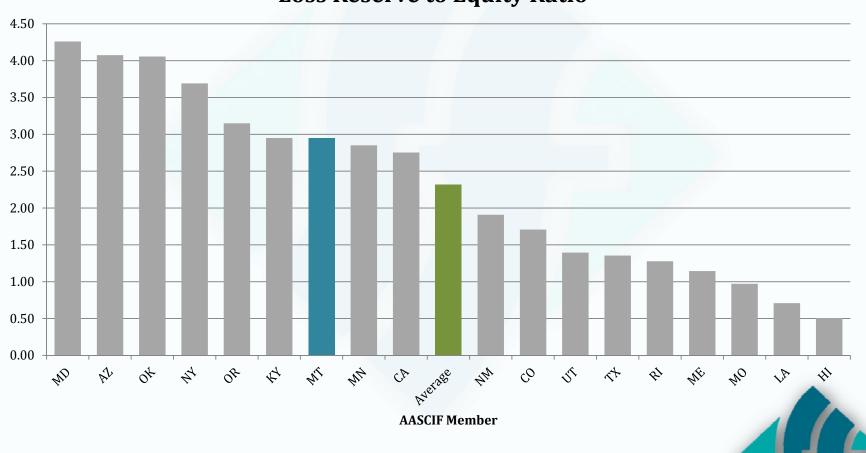


Financial Strength The Role of Equity

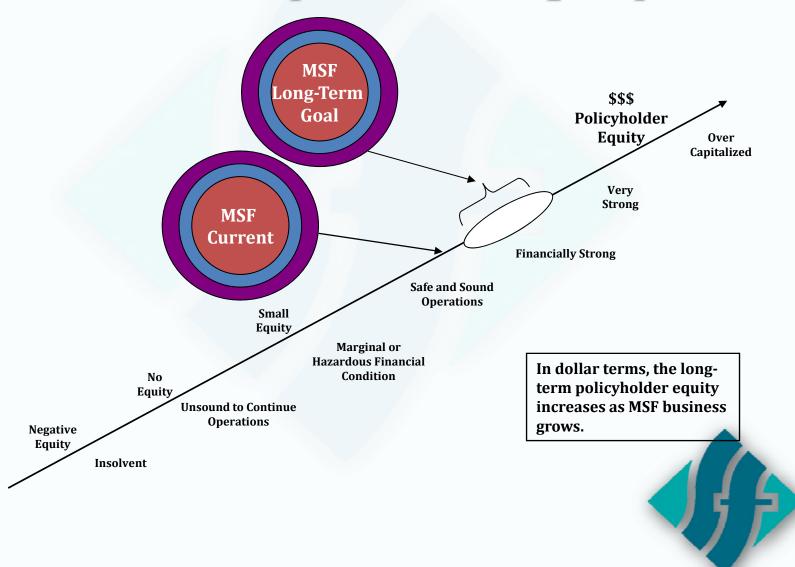
- Extremely long-term obligations associated with workers' compensation claims
- MSF writes one line of highly regulated insurance
- MSF writes in a single state
- MSF provides a guaranteed market
- Uncertainty from significant MT benefit changes most recently HB 334
- Unlike a stockholder-owned insurance company, MSF cannot access additional capital to finance future growth or to cover adverse financial results
 - MSF's equity must be adequate not only to cover current and next year's obligations, but also to support the long-term strategy

Financial Strength

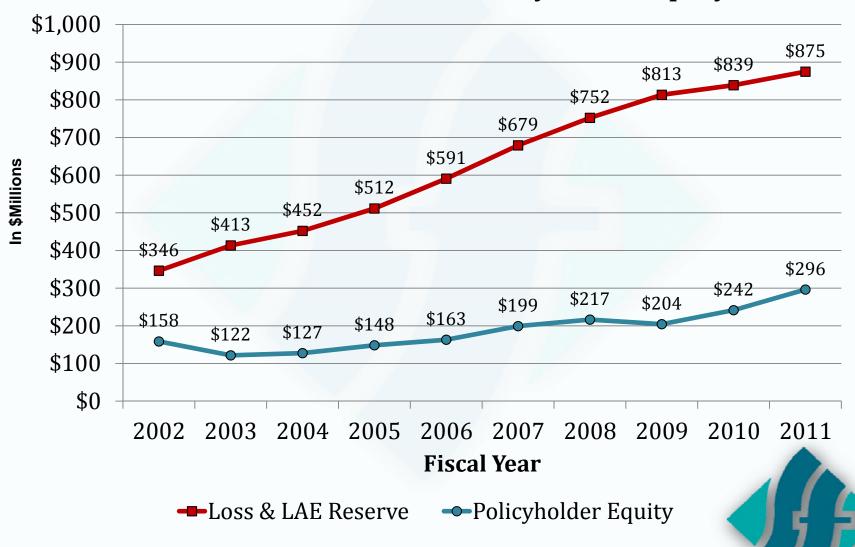
Loss Reserve to Equity Ratio



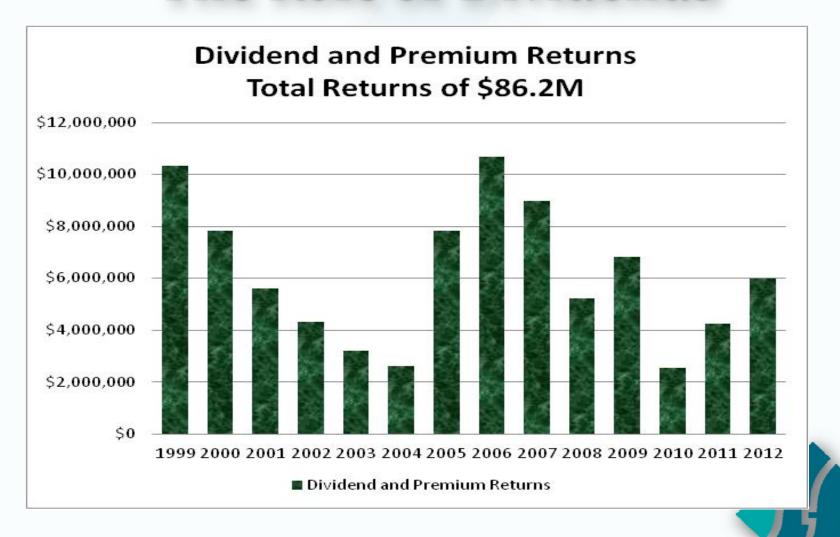
MSF Policyholder Equity



Growth in MSF Reserves & Policyholder Equity



The Role of Dividends



MSF Rate Level Changes

MSF Rate Level

(Weighted Average of Rate Tiers)



MSF vs NCCI Loss Costs



What Keeps Us Up at Night?

- HB 334 Savings
 - Medical Costs
 - SAW/RTW
- Workplace Safety
- The Economy/Fiscal Cliff
 - Jobs/Payrolls
 - Petroleum Boom
 - Investment Returns
- Aging Workforce
 - Impact on Organization
 - Impact on Claim Trends



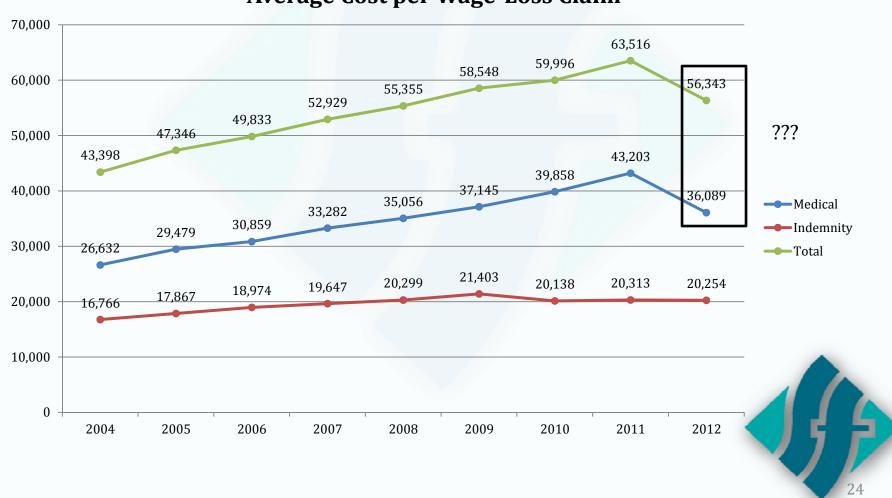
What Keeps Us Up at Night?

- Rate Adequacy and Stability
 - Ability of Equity to Stabilize Results
 - Medical Inflation/Adverse Development
 - Price and Utilization
 - Misuse of Opiods
 - Improved Outcomes for Injured Workers'

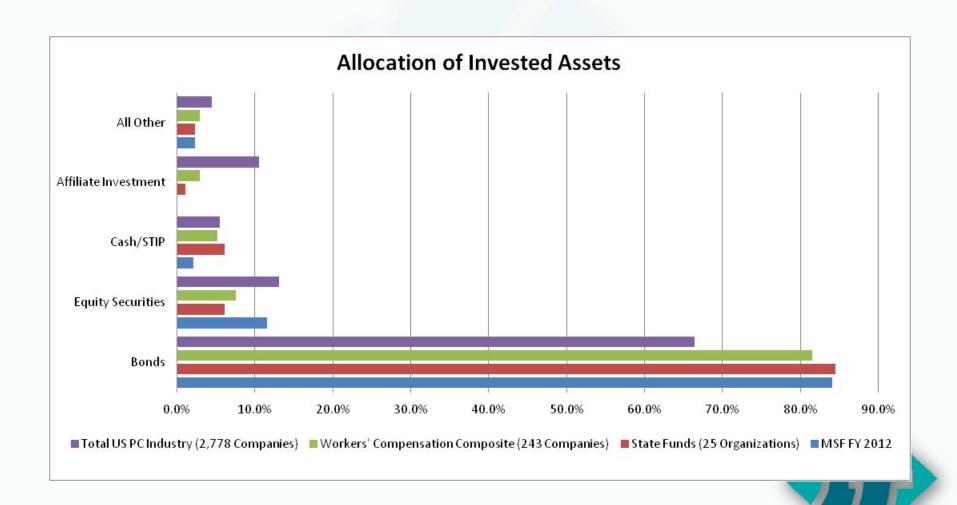


Average Claim Costs

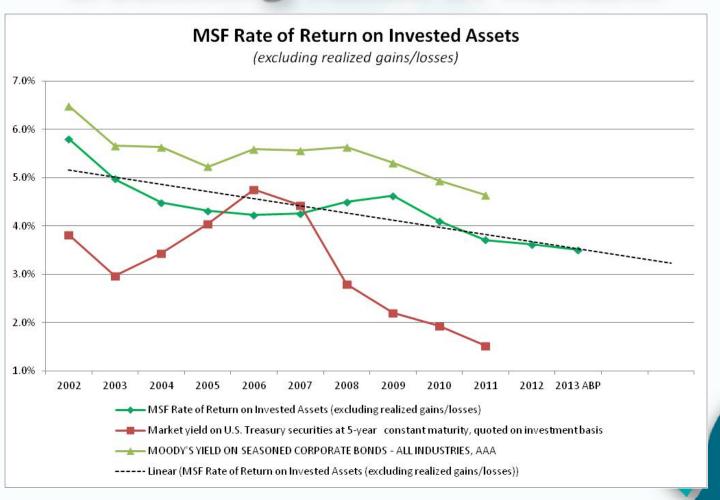
Average Cost per Wage-Loss Claim



Invested Assets



Invested Assets Declining Rates of Return



Old Fund

Claim Payments Made During FY12 \$8,5
Administrative & Other Expenses \$1,5
Dept. of Labor Admin. Assessment \$\frac{5}{2}
Total Amount of Costs \$9,5

\$8,568,523 \$1,035,085 \$171,775 \$9,775,383



Old Fund

- Additional loss development (as determined by consulting actuary) in FY 12 was \$3,723,149.
- Estimated remaining Loss and LAE reserve is approximately \$59,161,706.
- At June 30, 2012 there were 828 Old Fund claims remaining open.
- Estimated funding for the Old Fund for FY 13 as presented to MSF Board of Directors is \$9,908,406.
- Funding is provided by the state General Fund.

Questions



