



Grape Insurance Options for Montana Producers

Disclaimer

This presentation highlights specific features of Risk Management Agency Programs and is not intended to be comprehensive. The information presented neither modifies nor replaces terms and conditions of the Basic Provisions, the crop provisions, or the county actuarial documents.

Topics

What is RMA?

Grape Program

Whole Farm Revenue Protection

Micro Farm

Farm Service Agency

Tree Assistance Program

Noninsured Crop Disaster Assistance
Program

Helpful Links

Questions

What is RMA?

United States Department of Agriculture - Risk
Management Agency

RMA provides crop insurance to American farmers
and ranchers

Private-sector insurance companies sell and service
the policies

RMA develops and/or approves the premium rate,
administers premium and expense subsidies,
approves and supports products, and reinsures the
companies

Grape Crop Provisions

Insured Crop – grapes grown for wine or juice

Grapes are not insurable in Montana without a Written Agreement

Quick Facts

- Must be in the 5th year after set out
- Produced 2,000 tons in one of last 3 years
- Letter of Adaptability
- Does not cover Phylloxera, regardless of cause

Whole Farm Revenue Protection

- Covers up to \$17 million of revenue
- Post-production costs are not included
- Expected value are primarily based on third-part sources
- Expected yields are based on underlying policies or insured's four-year average
- May purchase additional individual crop policies
 - Must be at buy-up coverage levels
 - Any indemnities from these policies will count as revenue earned under WFRP

Micro Farm

- Less paperwork requirements
- Insures farm operations with approved revenue up to \$350,000 for the initial year of insurance & \$400,000 for carry-over policies
- Post-production and value-added costs may be included in approved revenue
- Expected value and yields are based on the insureds past three-year average of total revenue and acres
- No individual crop policies allowed

Farm Service Agency

Tree Assistance Program

The Agricultural Act of 2014 (the 2014 Farm Bill) authorized the Tree Assistance Program (TAP) to provide financial assistance to qualifying orchardists and nursery tree growers to replant or rehabilitate eligible trees, bushes and vines damaged by natural disasters. The 2014 Farm Bill makes TAP a permanent disaster program.

What is Eligible?

Eligible trees, bushes, and vines are those from which an annual crop is produced for commercial purposes. Nursery trees include ornamental, fruit, nut and Christmas trees produced for commercial sale. Trees used for pulp or timber are not eligible for TAP assistance.

Tree Assistance Program (TAP)

Eligible Losses:

- Suffered more than a 15% mortality loss
- Qualifying disaster event
- Loss must be visible and obvious to the FSA Representative
- Payments cannot exceed 1,000 acres annually

Non-Insured Disaster Program

NAP provides financial assistance to producers of non-insured crops impacted by natural disasters that result in lower yields, crop losses, or prevents crop planting.

Montana does not provide NAP for Grapes

Helpful Links

<https://www.rma.usda.gov/>

<https://www.fsa.usda.gov/>

<https://offices.sc.egov.usda.gov/locator/app?state=mt&agency=fsa>

<https://www.farmers.gov/>

<https://www.rma.usda.gov/Topics/National-Fact-Sheets>

<https://www.rma.usda.gov/Topics/Frequently-Asked-Questions>

<https://www.fsa.usda.gov/programs-and-services/disaster-assistance-program/tree-assistance-program/index>



Marni Walter

Risk Management Specialist

Billings Regional Office

Phone: 406-657-6447

E-mail: marni.walter@usda.gov

Office E-mail: rsomt@usda.gov