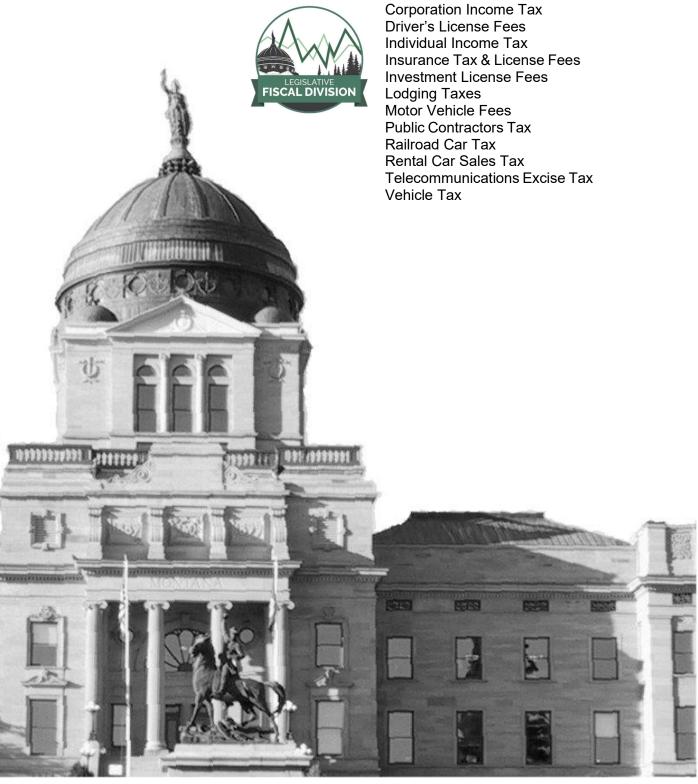
BUSINESS AND PERSONAL TAXES



Corporate Income Tax

Revenue Description

The corporate income tax is levied against a corporation's net income earned in or attributable to Montana, adjusted for allowable credits.

Statutory Reference

Tax Rate - 15-31-121, MCA

Tax Distribution - 15-31-121, MCA

Date Due – 15th day of the fifth month following the close of the corporation fiscal year (<u>15-31-111, MCA</u> and <u>15-31-502, MCA</u>). Estimated taxes due April 15th, June 15th, September 15th, and December 15th (<u>15-31-502, MCA</u>).

Applicable Tax Rates

The tax rate is 6.75%, except for corporations making a "water's edge" election (<u>15-31-322, MCA)</u>, who pay a 7.0% tax on their net income.

Collection Frequency: Monthly, quarterly and annually

Distribution: All proceeds are deposited into the general fund.

Forecast Risks

- · Stock market activity
- Oil price
- Housing market outlook
- Taxpayer behavior

Revenue Estimate Methodology

<u>Data</u>

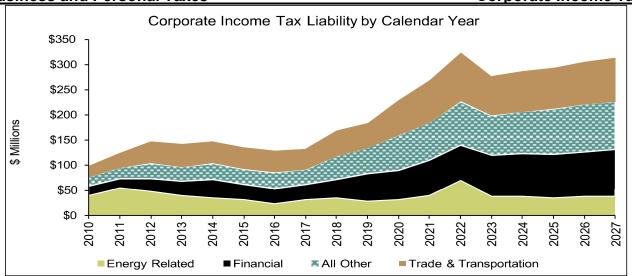
The estimate for this source is based on collection data from SABHRS, corporate income tax return data from DOR, and various historical and forecast economic indicators from S&P Global. The return data is lagged by nearly two years for two main reasons: each tax year includes all returns from corporations whose fiscal year began in that particular tax year; and corporations are allowed up to 10.5 months after the end of the tax year to file a return.

Analysis

Montana corporation tax liability is forecast using a variety of S&P Global economic variables as predictors. These variables are used to forecast calendar year tax liability by sector. Major sectors include manufacturing, financial services, retail trade, and professional services. Once estimates have been produced individually for all relevant sectors, they are combined to form a total estimate of calendar year liability. The calendar year estimate is converted to a fiscal year estimate, with adjustments made to account for refunds, audits, and penalties.

As shown in the figure below, energy related sectors had historically accounted for a significant portion of total tax liability. The underlying volatility of the energy industry is a large contributor to the overall volatility of this tax source. In the last five years however, there has been significant growth in the financial and professional sectors, while the energy sector has remained relatively flat.

Corporate Income Tax



Corporate income tax revenues are quite volatile from year to year, resulting in a revenue stream that is difficult to predict. The volatility can be attributed to many factors: sensitivity of corporate income to business cycles, industry composition in the state, reliance on a limited number of large taxpayers, and federal and state tax policy. For example, Montana law allows corporations to carry back current year losses for three years, and carry forward losses for up to ten years HB 550 (2017 session). The carry back provision may result in magnifying a downturn to the extent that corporations file amended prior year tax returns that include current year losses and are thereby owed a refund of taxes paid in those previous years.

Forecasting error is produced through three main channels: timing of data, in the inherent error of S&P Global forecast economic variables, and in the model itself as past collections are not predicted perfectly by selected S&P Global variables. Combined with the uncertainty involved in predicting audit and refund amounts, these sources of error can lead to revenues that may significantly deviate from forecast values and prior year collections.

While corporations' tax behavior introduces forecasting error that is difficult to predict, <u>research by the LFD</u> explores methods to minimize the errors associated with the S&P Global forecasts of underlying economic variables and compares the relative accuracy of various model types. The research suggests that using a sector-based modeling approach consistently performs better than models that used a single variable as a predictor. While corporate income tax will likely continue to be a volatile source, the methods utilized by this research should direct modeling choices that will minimize the error introduced by S&P Global forecast error.

Assumptions

Each of the eleven sectors are listed below, followed by the five-year-average share of tax liability, a brief description of the sector, and the underlying economic variables used to develop the projection. The variables used to develop most of the projections are the average price of West Texas Intermediate (WTI) oil price, Montana retail sales, and Montana median home prices.

- Manufacturing (16%): the manufacturing industry in Montana is highly correlated with energy prices and is therefore relatively variable with respect to its aggregate tax liability. This sector is modeled using S&P Global forecast of WTI price.
- Financial services (25%): this sector includes banks, bank holding corporations, and companies involved in investment activities. Financial sector tax liability is modeled on median existing home prices in Montana.

- Wholesale and retail trade (17%): this combined sector trends well with Montana retail sales and therefore uses retail sales to predict future sector revenues.
- Mining (1%): this sector is extremely volatile and is modeled using a five-year moving average.
- Professional and business services (13%): the professional service sector comprises establishments that specialize in performing professional, scientific, and technical activities for others. The business service sector comprises establishments performing routine support activities for the day-to-day operations of other organizations. This sector is modeled using a three-year moving average along with forecasted growth in employment in the professional sector.
- Transportation and warehousing (13%): the transportation and warehousing sector includes industries providing transportation of passengers and cargo, warehousing and storage for goods, scenic and sightseeing transportation, and support activities related to modes of transportation. Its tax liability is modeled using a three-year moving average along with S&P Global's estimated growth in Montana transportation GSP.
- Information (6%): the main components of this sector are the publishing industries, the motion picture and sound recording industries, the broadcasting industries, the telecommunications industries, and the information services industries. Its tax liability is modeled on three-year moving average.
- Utilities (1%): the utilities sector includes establishments engaged in the provision of electric power, natural gas, steam supply, water supply, and sewage removal. This sector is modeled using a five-year moving average.
- Agriculture (3%): the tax liability of the agriculture sector is modeled on a five-year moving average.
- Social and educational services (2%): this is a broad grouping of educational and health services, and arts, entertainment, and recreation. This sector is modeled using a five-year moving average.
- Construction (2%): along with the utility and mining sector, the construction industry is the one
 of the smallest contributors to corporation tax liability, likely because most construction
 companies are organized as S-corps or limited liability companies. Its tax liability is modeled on
 median home prices and wholesale employment.

Calendar year corporate income tax liabilities are modeled by sectors as described above and summed by year to produce a total calendar year estimate of tax liabilities. The calendar year estimates are converted to fiscal year using historical trends.

Adjustments

After the estimate for the fiscal year gross corporation tax liability is complete, several adjustments are required. The adjustments and the corresponding estimate process for each is described below.

- Refunds Projected using a five-year moving average.
- Audits, penalties & interest Projected on a historical average ratio of prior fiscal year liability.

Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

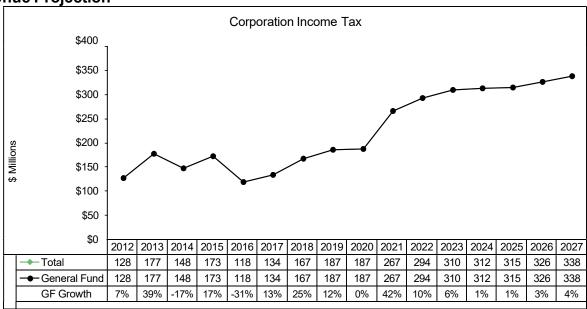
Business and Personal Taxes Corporate Income Tax

| | | | Total | | Audit, P&I | |
|--------|-------------|-------------|--------------|-------------|-------------|--|
| | Total Tax | GF Tax | FY Liability | Refunds | Payments | |
| FY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | |
| A 2014 | \$147.55 | \$147.55 | \$158.49 | (\$21.71) | \$10.77 | |
| A 2015 | 172.73 | 172.73 | 161.93 | (17.97) | 28.78 | |
| A 2016 | 118.39 | 118.39 | 140.28 | (31.39) | 9.49 | |
| A 2017 | 133.99 | 133.99 | 147.69 | (25.85) | 12.16 | |
| A 2018 | 167.10 | 167.10 | 165.47 | (24.23) | 25.86 | |
| A 2019 | 186.54 | 186.54 | 189.90 | (16.76) | 13.39 | |
| A 2020 | 187.36 | 187.36 | 197.41 | (20.03) | 9.98 | |
| A 2021 | 266.51 | 266.51 | 282.82 | (26.79) | 10.48 | |
| A 2022 | 293.68 | 293.68 | 293.53 | (20.41) | 20.56 | |
| A 2023 | 309.88 | 309.88 | 319.62 | (29.71) | 19.97 | |
| A 2024 | 312.28 | 312.28 | 335.90 | (36.09) | 12.46 | |
| F 2025 | 315.24 | 315.24 | 320.17 | (26.60) | 16.80 | |
| F 2026 | 326.22 | 326.22 | 328.21 | (27.92) | 16.01 | |
| F 2027 | 338.40 | 338.40 | 340.02 | (28.15) | 16.41 | |
| F 2028 | 346.55 | 346.55 | 348.89 | (29.69) | 17.00 | |
| F 2029 | 355.98 | 355.98 | 357.59 | (29.69) | 17.44 | |

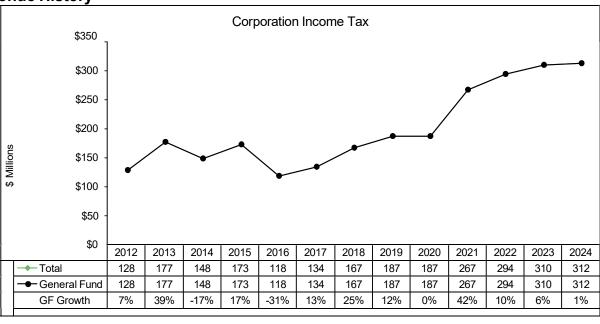
| | CY | Agriculture \$ Millions | Mining \$ Millions | Utilities \$ Millions | Construction \$ Millions | Manufacture \$ Millions | Trade \$ Millions | Transport \$ Millions |
|---|------|----------------------------|-----------------------|--------------------------|-----------------------------|----------------------------|----------------------|--------------------------|
| Α | 2014 | \$5.92 | \$4.00 | \$1.55 | \$1.75 | \$29.75 | \$24.92 | \$18.84 |
| Α | 2015 | 4.33 | 1.97 | 0.79 | 2.09 | 28.91 | 25.63 | 18.08 |
| Α | 2016 | 4.07 | 2.21 | 0.37 | 1.40 | 20.62 | 25.61 | 17.67 |
| Α | 2017 | 3.87 | 4.08 | 1.65 | 1.75 | 26.47 | 22.58 | 19.75 |
| Α | 2018 | 4.68 | 3.43 | 1.98 | 2.40 | 31.15 | 25.55 | 25.58 |
| Α | 2019 | 5.10 | 1.24 | 1.72 | 2.47 | 26.80 | 25.20 | 24.17 |
| Α | 2020 | 6.23 | 0.62 | 2.83 | 4.93 | 31.04 | 40.66 | 29.16 |
| Α | 2021 | 8.22 | 3.23 | 4.10 | 4.12 | 35.50 | 49.43 | 35.93 |
| Α | 2022 | 6.84 | 3.75 | 4.27 | 5.38 | 65.78 | 59.66 | 37.74 |
| F | 2023 | 6.21 | 2.45 | 2.98 | 5.25 | 35.52 | 46.34 | 32.44 |
| F | 2024 | 6.87 | 2.26 | 3.18 | 5.28 | 34.98 | 47.34 | 33.56 |
| F | 2025 | 7.04 | 2.46 | 3.47 | 5.40 | 31.53 | 49.45 | 33.59 |
| F | 2026 | 6.74 | 2.83 | 3.60 | 5.49 | 34.22 | 51.98 | 33.22 |
| F | 2027 | 6.72 | 2.75 | 3.50 | 5.61 | 35.66 | 54.49 | 33.96 |
| F | 2028 | 6.84 | 2.55 | 3.35 | 5.81 | 36.95 | 57.02 | 34.53 |
| F | 2029 | 6.83 | 2.57 | 3.42 | 6.06 | 37.91 | 59.49 | 35.34 |

| | | | | | | | Total | |
|---|------|-------------|--------------|-------------|-------------|-------------|--------------|--|
| | | Information | Professional | Large Banks | Social | Unknown | CY Liability | |
| | CY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | |
| Α | 2014 | \$6.49 | \$11.20 | \$37.20 | \$5.03 | \$0.66 | \$147.32 | |
| Α | 2015 | 8.70 | 9.36 | 29.83 | 4.33 | 1.16 | 135.17 | |
| Α | 2016 | 10.29 | 13.14 | 29.68 | 3.27 | 0.32 | 128.64 | |
| Α | 2017 | 6.83 | 11.73 | 30.12 | 3.99 | 0.16 | 132.98 | |
| Α | 2018 | 10.54 | 20.86 | 36.80 | 4.14 | 1.59 | 168.71 | |
| Α | 2019 | 10.66 | 23.35 | 54.09 | 6.50 | 1.97 | 183.28 | |
| Α | 2020 | 11.67 | 35.89 | 58.07 | 4.99 | 2.71 | 228.82 | |
| Α | 2021 | 13.59 | 31.76 | 71.49 | 4.22 | 8.17 | 269.76 | |
| Α | 2022 | 21.59 | 37.40 | 70.39 | 2.50 | 9.24 | 324.55 | |
| F | 2023 | 13.61 | 41.31 | 81.68 | 4.47 | 4.74 | 277.02 | |
| F | 2024 | 14.22 | 43.77 | 85.97 | 4.54 | 5.37 | 287.35 | |
| F | 2025 | 14.94 | 48.68 | 88.13 | 4.14 | 6.04 | 294.88 | |
| F | 2026 | 15.59 | 51.65 | 89.96 | 3.97 | 6.71 | 305.95 | |
| F | 2027 | 15.99 | 52.96 | 92.29 | 3.92 | 6.42 | 314.27 | |
| F | 2028 | 14.87 | 55.14 | 95.29 | 4.21 | 5.86 | 322.42 | |
| F | 2029 | 15.12 | 58.07 | 98.91 | 4.16 | 6.08 | 333.97 | |

Revenue Projection



Revenue History



Driver's License Fees

Revenue Description

A resident of Montana must have a valid driver's license to operate a motor vehicle on any highway in the state. A driver's license is issued only if the applicant passes specified examinations and pays fees. The fees are collected by Department of Justice, Motor Vehicle Division staff or county treasurers and are forwarded to the state treasurer for deposit. If collected by the county treasurers, a portion is retained by the county. The estimates shown in this source are net of revenue retained by the counties. The fees included in this source are from regular driver's licenses, commercial driver's licenses, motorcycle endorsements, duplicate driver's licenses, and renewal notices.

Statutory Reference

Tax Rates – Duplicate licenses: <u>61-5-114, MCA;</u> REAL ID: <u>61-5-129, MCA</u>, all others: <u>61-5-111(6), MCA</u> Tax Distribution – <u>61-5-121, MCA</u> Date Due – Upon application

Applicable Tax Rates

- Driver's license, except a commercial driver's license: \$5.00 per year or fraction of a year
- Motorcycle endorsement: \$0.50 per year or fraction of a year
- Commercial driver's licenses (includes the basic license fee of \$5.00)
 - o Interstate: \$10.00 per year or fraction of a year
 - o Intrastate: \$8.50 per year or fraction of a year
- Duplicate license: \$10.00Renewal notice: \$0.50
- There is an additional \$25 fee for REAL ID compliant licenses.

Collection Frequency: Monthly

Distribution

The distribution of license fee revenue varies by the type of license and who collects the fee. The table below shows the current statutory distribution. Note that the portion allocated to counties applies only when the county collects the fee. Otherwise, the county allocation is added to the general fund distribution.

| Distribution of Driver's License Fees | | | | | | | | | | |
|---------------------------------------|---------------|---------------|-------------|----------|---------|--|--|--|--|--|
| Commercial | | | | | | | | | | |
| | Driver's | Replacement | Motorcycle | Driver's | Renewal | | | | | |
| Allocation | License | License | Endorsement | License | Notice | | | | | |
| County or State General Fund | 2.50% | 3.75% | 3.34% | 2.50% | | | | | | |
| Motorcycle Safety Account | | | 63.46% | | | | | | | |
| Traffic Education Account | 20.70% | 8.75% | | 16.94% | | | | | | |
| State General Fund | <u>76.80%</u> | <u>87.50%</u> | 33.20% | 80.56% | 100.00% | | | | | |
| Total | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | | | | | |

Forecast Risks

- Growth of population over age 16
- Potential impact from youth driving habits

Revenue Estimate Methodology

The driver's license revenue estimate is based on the number of the six various licenses and fees, multiplied by the applicable fee. The number of licenses is modeled on Montana driving age population.

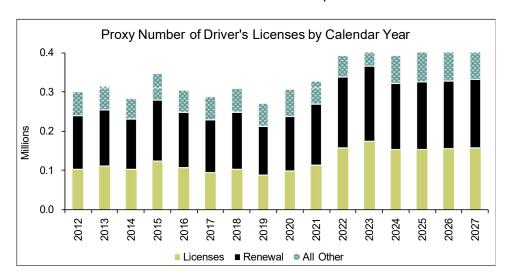
<u>Data</u>

There are six different sources of revenue—five different driver's licenses and the renewal notice. The best source of data for the number of licenses and the renewal notice is contained in the history of revenue collections for each of these six items from SABHRS.

<u>Analysis</u>

The methodology used to determine the number of each license or fee differs slightly:

- 1. The proxy numbers for driver's and motorcycle licenses are obtained by multiplying the driving age population estimate for each year by the last known actual ratio of driver's licenses to driving age population. This ratio differs between odd and even years, and is applied accordingly.
- 2. For duplicate licenses, the proxy number is derived by multiplying the number of driver's licenses by the previous year's ratio between the number of duplicates and drivers licenses. Because the driver's license proxy includes the effects of population change, these effects are also included in the proxy for duplicate licenses.
- 3. The proxies for the number of interstate and intrastate licenses are the amounts from the last known fiscal year.
- 4. To approximate the number of renewal notices, the ratio between the previous years' number of notices to the proxy number of licenses is multiplied by the estimated number of licenses. Since the license proxy includes the effects of population change, these effects are also included in the proxy for renewal notices.
- 5. Based on historical percentages, amounts retained by the counties are calculated and subtracted from the total revenue to derive the state's portion.



Adjustments and Distribution

Once the proxy number for each license has been estimated, adjustments, if any, are made. After any adjustments, the applicable distribution percentage of the revenue for each license fee is applied (see the "Distribution" section).

Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

Business and Personal Taxes Driver's License Fees

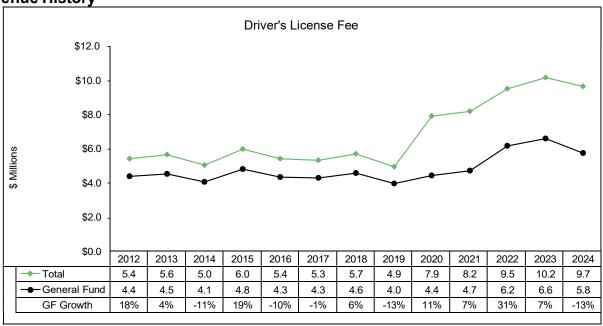
| | | | GF Fee |
|--------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | Total Fee | GF Fee | Licenses | Duplicates | Cycle | Commercial | Renewal |
| FY | \$ Millions |
| A 2014 | 5.04 | 4.05 | 3.26 | 0.31 | 0.01 | 0.37 | 0.06 |
| A 2015 | 6.00 | 4.81 | 3.89 | 0.32 | 0.02 | 0.67 | 0.08 |
| A 2016 | 5.40 | 4.34 | 3.37 | 0.30 | 0.02 | 0.51 | 0.07 |
| A 2017 | 5.35 | 4.31 | 2.95 | 0.33 | 0.01 | 0.49 | 0.07 |
| A 2018 | 5.69 | 4.58 | 3.22 | 0.34 | 0.02 | 0.44 | 0.07 |
| A 2019 | 4.93 | 3.98 | 2.77 | 0.37 | 0.01 | 0.33 | 0.06 |
| A 2020 | 7.92 | 4.41 | 3.10 | 0.43 | 0.01 | 0.40 | 0.07 |
| A 2021 | 8.22 | 4.70 | 3.53 | 0.35 | 0.02 | 0.38 | 0.08 |
| A 2022 | 9.51 | 6.17 | 4.96 | 0.29 | 0.02 | 0.44 | 0.09 |
| A 2023 | 10.19 | 6.60 | 5.45 | 0.29 | 0.02 | 0.38 | 0.10 |
| A 2024 | 9.66 | 5.77 | 4.79 | 0.46 | 0.02 | 0.35 | 0.08 |
| F 2025 | 7.21 | 5.77 | 4.85 | 0.47 | 0.02 | 0.35 | 0.09 |
| F 2026 | 7.27 | 5.83 | 4.90 | 0.47 | 0.02 | 0.35 | 0.09 |
| F 2027 | 7.34 | 5.88 | 4.95 | 0.47 | 0.02 | 0.35 | 0.09 |
| F 2028 | 7.39 | 5.92 | 4.99 | 0.48 | 0.02 | 0.35 | 0.09 |
| F 2029 | 7.46 | 5.97 | 5.03 | 0.48 | 0.02 | 0.35 | 0.09 |

| | Proxy | Proxy | Proxy | Proxy | Proxy | Proxy | |
|--------|----------|------------|----------|------------|------------|----------|--|
| | Licenses | Duplicates | Cycle | Interstate | Intrastate | Renewal | |
| FY | Millions | Millions | Millions | Millions | Millions | Millions | |
| A 2014 | 0.10 | 0.03 | 0.01 | 0.01 | 0.00 | 0.13 | |
| A 2015 | 0.12 | 0.04 | 0.01 | 0.02 | 0.00 | 0.16 | |
| A 2016 | 0.11 | 0.03 | 0.01 | 0.01 | 0.00 | 0.14 | |
| A 2017 | 0.09 | 0.04 | 0.01 | 0.01 | 0.00 | 0.13 | |
| A 2018 | 0.10 | 0.04 | 0.01 | 0.01 | 0.00 | 0.15 | |
| A 2019 | 0.09 | 0.04 | 0.01 | 0.01 | 0.00 | 0.12 | |
| A 2020 | 0.10 | 0.05 | 0.01 | 0.01 | 0.00 | 0.14 | |
| A 2021 | 0.11 | 0.04 | 0.01 | 0.01 | 0.00 | 0.16 | |
| A 2022 | 0.16 | 0.03 | 0.01 | 0.01 | 0.00 | 0.18 | |
| A 2023 | 0.17 | 0.03 | 0.02 | 0.01 | 0.00 | 0.19 | |
| A 2024 | 0.15 | 0.05 | 0.01 | 0.01 | 0.00 | 0.17 | |
| F 2025 | 0.15 | 0.05 | 0.02 | 0.01 | 0.00 | 0.17 | |
| F 2026 | 0.16 | 0.05 | 0.01 | 0.01 | 0.00 | 0.17 | |
| F 2027 | 0.16 | 0.05 | 0.02 | 0.01 | 0.00 | 0.17 | |
| F 2028 | 0.16 | 0.05 | 0.01 | 0.01 | 0.00 | 0.18 | |
| F 2029 | 0.16 | 0.05 | 0.02 | 0.01 | 0.00 | 0.18 | |

Revenue Projection



Revenue History



Individual Income Tax

Revenue Description

The tax is levied against Montana taxable income (MTI). Beginning in CY 2024, MTI is based on an individuals' Federal Taxable Income, with additional adjustments. Once tax liability is determined, the amount of tax due is computed by subtracting allowable credits.

Statutory Reference

Tax Rate – <u>15-30-2103</u>, <u>MCA</u> through <u>15-30-2105</u>, <u>MCA</u>

Tax Distribution - 17-2-124(2), MCA

Date Due – 15th day of the fourth month of the filer's fiscal year (<u>15-30-2604, MCA</u>). Withholding taxes are due monthly, quarterly, or on an accelerated schedule depending on income (<u>15-30-2504, MCA</u>). Estimated taxes are due on the 15th day of the 4th, 6th, and 9th month and the month following the close of the tax year (<u>15-30-2512, MCA</u>).

Applicable Tax Rates

Montana has two tax rates, 4.7% and 5.9%, for ordinary income and 3.0% and 4.1% for net long-term capital gains. Beginning in CY 2024, the tax brackets are: \$41,000 for any married taxpayer filing a joint return, \$30,750 for any individual filing as head of household, and \$20,500 for any other taxpayer filing a return. These brackets are adjusted each year for inflation.

Collection Frequency: Quarterly, monthly, bi-weekly and weekly

Distribution: All proceeds are deposited into the general fund.

Forecast Risks

- Changes to the national economic growth outlook
- Changes to Montana's economic growth outlook
- Changes to the outlook for Montana wages
- Stock market activity
- Housing prices and sales
- Montana Tax Policy
- Federal Tax Policy

Revenue Estimate Methodology

Data

The estimate for this source is based on collection data from SABHRS, individual income tax return data supplied by DOR, state and national historical and forecast data on income, inflation, employment, and other economic variables from S&P Global.

Analysis

Overview

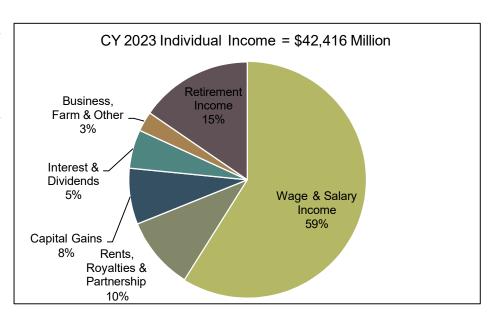
An individual income tax simulation model is used to forecast Montana calendar year individual income tax liability for all residents. The calendar year state tax liability forecast is developed by applying modeled growth rates to each resident taxpayer's income and deduction items. The result is a forecast of calendar year state individual income tax liability for each resident, the sum of which produces a statewide forecast of individual income tax liability for each year.

The statewide forecast of resident liability is adjusted for the growth in resident taxpayers and multiplied by an all-filers percentage to include the tax liability for nonresidents and partial-year residents. This results in a forecast of total calendar year individual income tax liability before credits.

Fiscal year collections before audit, penalty, and interest income are modeled on total calendar year liability before credits and forecast fiscal year collections are then augmented by expected future audit, penalty and interest collections to produce the total individual income tax revenue estimate.

Growth Rates

Growth rates are modeled for the each of income components, Montanaspecific additions and subtractions, and deduction line items. The models for most of the income line items highlighted are in this section. along with corresponding forecast risks. Nearly 60% of all income reported is from wages and salaries; the broad revenue categories are shown in the adjacent chart.



The table below summarizes the growth rates used for returns, inflation, and income items.

| | li | ndividual Incom | e Growth Rates | | | |
|--------------------------|---------|-----------------|----------------|---------|---------|---------|
| | CY 2024 | CY 2025 | CY 2026 | CY 2027 | CY 2028 | CY 2029 |
| FYR Returns (Annual) | 2.3% | 1.2% | 0.4% | 0.4% | 0.4% | 0.5% |
| FYR Returns (Cumulative) | 102.3% | 103.6% | 104.0% | 104.3% | 104.8% | 105.3% |
| Inflation State | 5.4% | 2.9% | 2.8% | 2.3% | 2.3% | 2.2% |
| Inflation Federal | 5.5% | 2.8% | 2.3% | 2.0% | 2.0% | 1.8% |
| Wages and salaries | 6.7% | 4.5% | 4.6% | 4.2% | 4.4% | 4.3% |
| Interest income | 16.2% | 4.0% | 7.3% | 8.5% | 8.1% | 7.3% |
| Dividend income | 4.5% | 10.0% | 1.9% | 0.7% | 0.8% | 0.6% |
| Taxable refunds | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Alimony received | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Net business income | 6.1% | 3.2% | 3.1% | 3.4% | 4.3% | 4.1% |
| Capital gains | 41.0% | 4.2% | -25.2% | -9.6% | 6.6% | 7.2% |
| Supplemental gains | -1.8% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| IRA distributions | 8.4% | 5.3% | 1.7% | 1.6% | 1.8% | 2.2% |
| Taxable pensions | 2.5% | 4.3% | 5.4% | 4.5% | 4.2% | 3.9% |
| Rents, royalties, etc. | 16.4% | 3.4% | -1.0% | -0.6% | -0.3% | 0.8% |
| Farm income | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Unemp. compensation | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Taxable social security | 5.6% | 5.1% | 4.3% | 4.1% | 3.8% | 3.6% |
| Other income | 500.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |

Reasons for Forecasting Uncertainty in Upcoming Biennium

Forecasting Income Types:

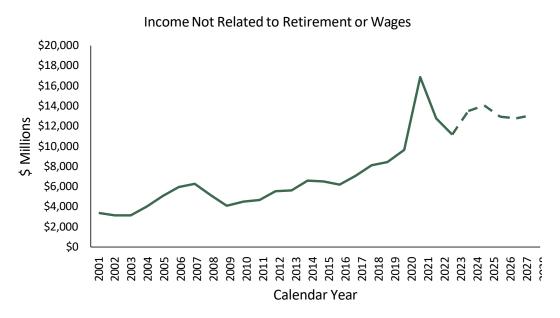
The LFD uses economic forecasts from S&P Global to estimate total income in the state. The forecasts include Montana wage disbursements, the S&P 500 index, US corporate profits, and many more. **As a result, like many other revenue sources, the revenue forecast for individual income tax is really**

a forecast built on top of other forecasts. Some sources of income are far more stable than others, and generally can be forecasted with high levels of certainty. These include wage and retirement income in the state. These types of income, along with their forecast are shown in the figure below.



After years of above-normal growth in wage and retirement income, the forecast assumes that growth will generally revert to pre-CY 2021 trends.

Unlike wage and retirement income, income such as capital gains, partnership, interest earnings, rental income, and others are much more volatile on a year-to-year basis. The figure at the top of the next page illustrates this volatility as well as the corresponding forecast for this group of select income types.



Impacts of Changes to State Tax Policy and Taxable Base:

Since the end of the 2023 Legislative Session, there have been many changes to Montana's individual income tax policy that have taken effect. <u>SB 399</u>, from the 2021 legislative session, made Federal Taxable Income (FTI) the starting point for calculating Montana's taxable income, and took effect on

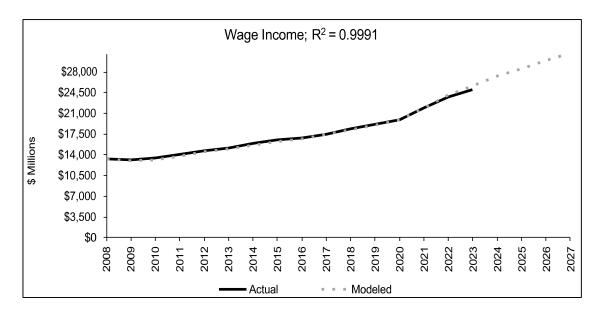
January 1, 2024. <u>SB 121</u>, from the 2023 legislative session, lowered the top marginal tax rate from a scheduled 6.5% to 5.9%. Finally, <u>SB 554</u> created an optional pass-through entity tax.

A pass-through entity's state income tax is categorized as an above-the-line business expense and does not count towards the Federal State and Local Tax (SALT). As a result, Montana taxpayers choosing to pay their state income tax through their pass-through can lower their federal income tax liability. When taxpayers file their individual state return, they must include their pass-through income. However, since the tax was already paid at the entity level they are offered a credit. At this point, the LFD estimates that there are approximately \$100 million credits from CY 2023 activity that are unclaimed. These credits will eventually be claimed, lowering collections, though the exact timing is difficult to estimate.

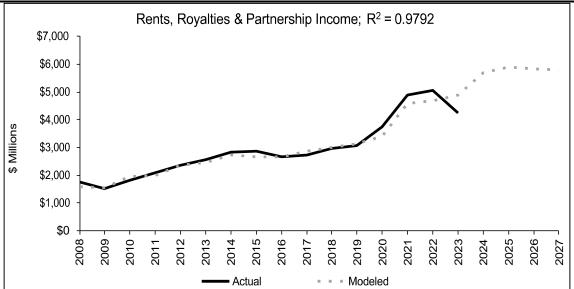
Most of the provisions of the Federal Tax Cuts and Jobs Act (TCJA) went into effect on January 1, 2018 and many of these provisions are set to expire at the end of CY 2025. As is often the case when federal tax policy changes, taxpayers may shift income across tax years. How they shift income ultimately depends on what course of action the federal government takes.

While fiscal estimates are produced for each of the changes to state provisions listed above, and are incorporated in the forecasting, these are still estimates. In fact, *these are really forecasts based upon the HJ 2 forecast which is based upon S&P Global's forecasts.* As a result, there is uncertainty in distinguishing the new ongoing taxable base moving forward, coupled with likely income shifts due to perceived upcoming changes to federal tax policy.

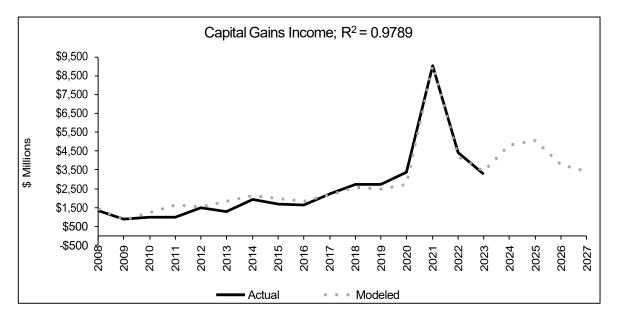
Wage and salary income is the largest source of individual income and is modeled on the S&P Global series for Montana wage and salary distributions.



Rent, royalty & partnership (schedule E) income is modeled on S&P 500 and before tax corporate profits and in recent years has trended quite well.

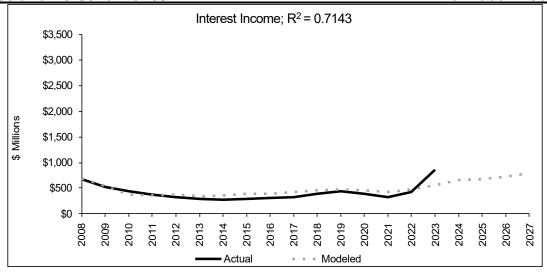


Capital gains income is modeled on a two-year difference of the S&P 500 stock market index, Montana median house price, and the annual number of Montana home sales. An indicator variable is also used to reflect the unusually high capital gains realizations in CY 2021.

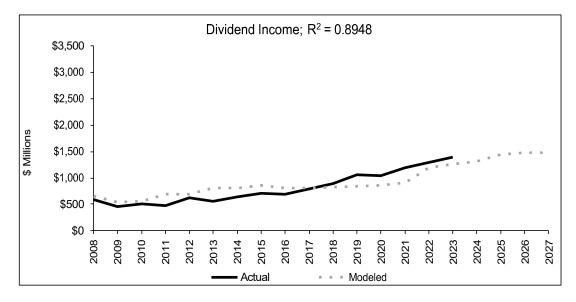


Interest income is modeled on the rate of 3-month negotiable CDs and national personal interest income.

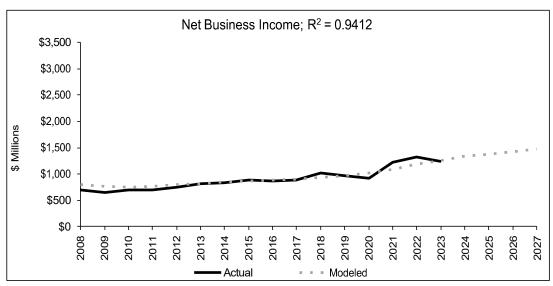
Business and Personal Taxes



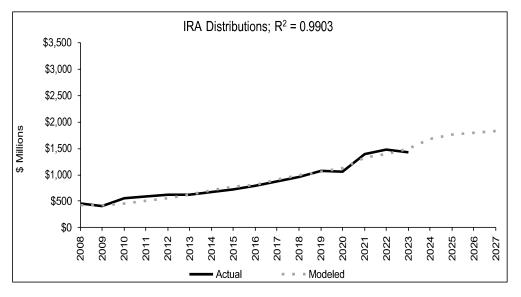
Dividend income is modeled on before-tax corporate profits.

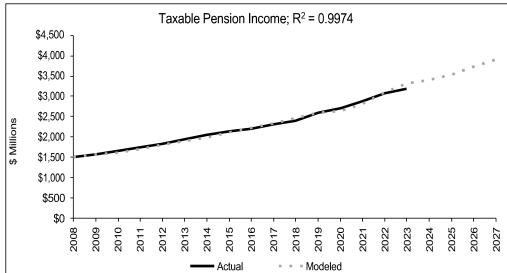


Net business income is modeled on national non-farm proprietor's income, Montana farm proprietor's income, and gross state product for the construction industry.



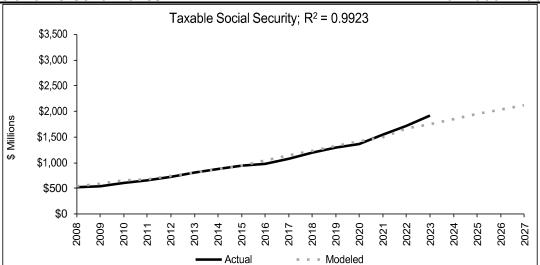
The two of the three retirement income sources—IRA distributions and pension income—are modeled on the S&P 500 stock market index, gross domestic product and the number of Montanans aged 65 and older.





Taxable social security is modeled on federal transfer payments to Montana and Montana population age 65 or older.

Business and Personal Taxes



All remaining income sources, including farm income, sum to a negative amount. These sources are forecast individually but are generally anticipated to remain at about the same as the level as the last known year.

Audits and Other Assumptions

Fiscal year audit, penalty and interest revenue is assumed to remain at a recent historical average of the prior calendar year tax liability before credits. Audit, and penalty and interest revenue are added to the modeled fiscal liability, resulting in total fiscal year collections.

Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

| | | | | | Earned Income | | |
|---|------|-------------|-------------|-------------|---------------|------------|---|
| | | Total Tax | GF Tax | Audit, P&I | Tax Credit | RIC | |
| | FY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | Adjustment | |
| Α | 2014 | \$1,063.284 | \$1,063.284 | \$41.010 | | | - |
| Α | 2015 | 1,175.74 | 1,175.74 | 43.47 | | | |
| Α | 2016 | 1,184.83 | 1,184.83 | 51.72 | | | |
| Α | 2017 | 1,168.22 | 1,168.22 | 40.76 | | | |
| Α | 2018 | 1,297.78 | 1,297.78 | 44.23 | | | |
| Α | 2019 | 1,429.01 | 1,429.01 | 48.99 | (5.30) | | |
| Α | 2020 | 1,435.24 | 1,435.24 | 48.21 | (5.85) | | |
| Α | 2021 | 1,765.42 | 1,765.42 | 59.20 | (5.30) | | |
| Α | 2022 | 2,393.81 | 2,393.81 | 71.97 | (3.76) | | |
| Α | 2023 | 2,254.31 | 2,254.31 | 81.44 | (5.16) | | |
| Α | 2024 | 2,243.95 | 2,243.95 | 81.46 | (18.40) | | |
| F | 2025 | 2,166.41 | 2,166.41 | 79.57 | (18.82) | (35.00) | |
| F | 2026 | 2,284.36 | 2,284.36 | 83.33 | (19.04) | (36.00) | |
| F | 2027 | 2,340.31 | 2,340.31 | 83.77 | (19.06) | (37.00) | |
| F | 2028 | 2,437.38 | 2,437.38 | 85.68 | (18.98) | | |
| F | 2029 | 2,541.04 | 2,541.04 | 89.24 | (18.94) | | |

Business and Personal Taxes

Individual Income Tax

| _ | | | ana i oroonai | 1 007100 | | | | | |
|---|---|------|---------------|------------|-------------|--------------|-----------------|-------------|-------------|
| | | | Modeled FYR | Population | FYR | Non-Resident | Total Liability | Elderly H/R | All Other |
| | | | Liability | Adjustment | Liability | Factor | Before Credits | Credit | Credits |
| | | CY | \$ Millions | Percent | \$ Millions | Percent | \$ Millions | \$ Millions | \$ Millions |
| Ī | Α | 2014 | \$997.892 | 100.0% | \$997.892 | 107.2% | \$1,069.590 | \$8.918 | \$48.085 |
| | Α | 2015 | 1,034.358 | 100.0% | 1,034.358 | 106.9% | 1,106.240 | 8.664 | 50.352 |
| | Α | 2016 | 1,022.467 | 100.0% | 1,022.467 | 107.3% | 1,096.673 | 8.410 | 46.481 |
| | Α | 2017 | 1,118.513 | 100.0% | 1,118.513 | 107.0% | 1,196.354 | 8.156 | 52.617 |
| | Α | 2018 | 1,244.186 | 100.0% | 1,244.186 | 105.3% | 1,310.193 | 7.903 | 68.095 |
| | Α | 2019 | 1,308.844 | 100.0% | 1,308.844 | 104.7% | 1,370.571 | 7.649 | 69.052 |
| | Α | 2020 | 1,500.731 | 100.0% | 1,500.731 | 106.5% | 1,597.994 | 7.883 | 80.684 |
| | Α | 2021 | 1,946.917 | 100.0% | 1,946.917 | 108.1% | 2,105.476 | 7.116 | 116.841 |
| | Α | 2022 | 1,851.026 | 100.0% | 1,851.026 | 109.1% | 2,020.215 | 10.650 | 110.573 |
| | Α | 2023 | 1,808.326 | 100.0% | 1,808.326 | 106.1% | 1,918.615 | 10.241 | 88.783 |
| | F | 2024 | 1,929.463 | 102.3% | 1,973.697 | 106.1% | 2,094.072 | 10.241 | 101.491 |
| | F | 2025 | 1,995.838 | 103.6% | 2,066.939 | 106.1% | 2,193.001 | 10.241 | 104.728 |
| | F | 2026 | 1,998.688 | 104.0% | 2,077.737 | 106.1% | 2,204.458 | 10.241 | 104.099 |
| | F | 2027 | 2,036.565 | 104.3% | 2,125.034 | 106.1% | 2,254.639 | 10.241 | 103.821 |
| | F | 2028 | 2,112.369 | 104.8% | 2,213.400 | 106.1% | 2,348.394 | 10.241 | 103.816 |
| | F | 2029 | 2,190.469 | 105.3% | 2,306.463 | 106.1% | 2,447.133 | 10.241 | 104.761 |
| - | | | | | | | | | |

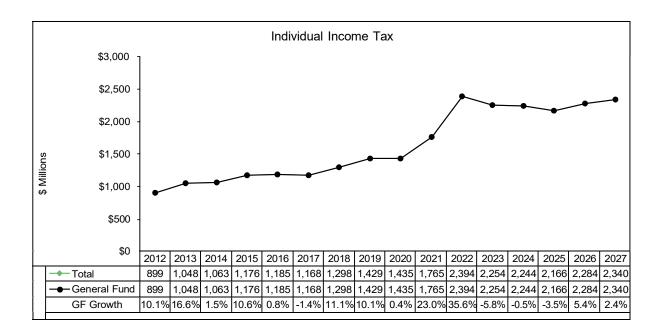
| | | Wage | Rent, Royalty | Capital Gains | Interest | Dividend | Net Business | IRA |
|---|------|--------------|---------------|---------------|-------------|-------------|--------------|---------------|
| | | Income | & Part. Inc. | Income | Income | Income | Income | Distributions |
| | CY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions |
| Α | 2014 | \$15,912.285 | \$2,812.599 | \$1,925.151 | \$265.414 | \$641.446 | \$834.812 | \$678.718 |
| Α | 2015 | 16,521.665 | 2,855.278 | 1,676.972 | 279.892 | 702.495 | 886.486 | 728.904 |
| Α | 2016 | 16,791.933 | 2,650.879 | 1,616.570 | 295.853 | 690.232 | 862.602 | 782.898 |
| Α | 2017 | 17,475.754 | 2,717.294 | 2,241.133 | 318.210 | 791.880 | 889.821 | 870.507 |
| Α | 2018 | 18,366.344 | 2,950.771 | 2,709.171 | 380.543 | 893.176 | 1,019.461 | 965.712 |
| Α | 2019 | 19,198.827 | 3,056.390 | 2,735.219 | 437.553 | 1,063.585 | 966.356 | 1,069.311 |
| Α | 2020 | 19,948.240 | 3,745.380 | 3,354.864 | 387.849 | 1,041.364 | 913.917 | 1,067.211 |
| Α | 2021 | 21,886.059 | 4,884.464 | 9,012.837 | 325.299 | 1,185.222 | 1,227.592 | 1,400.493 |
| Α | 2022 | 23,847.215 | 5,067.202 | 4,396.772 | 414.598 | 1,286.511 | 1,330.618 | 1,485.218 |
| Α | 2023 | 24,972.541 | 4,242.044 | 3,269.505 | 855.657 | 1,388.497 | 1,238.276 | 1,434.269 |
| F | 2024 | 26,637.663 | 4,936.097 | 4,608.921 | 994.205 | 1,450.811 | 1,313.298 | 1,554.072 |
| F | 2025 | 27,848.062 | 5,102.172 | 4,803.265 | 1,033.773 | 1,596.554 | 1,354.795 | 1,636.984 |
| F | 2026 | 29,123.968 | 5,052.641 | 3,590.961 | 1,109.665 | 1,627.079 | 1,397.260 | 1,664.957 |
| F | 2027 | 30,341.785 | 5,022.534 | 3,245.743 | 1,203.796 | 1,638.239 | 1,445.096 | 1,691.707 |
| F | 2028 | 31,681.949 | 5,007.458 | 3,458.925 | 1,301.067 | 1,650.915 | 1,506.819 | 1,722.919 |
| F | 2029 | 33,036.966 | 5,045.172 | 3,709.434 | 1,396.465 | 1,661.565 | 1,568.948 | 1,760.078 |

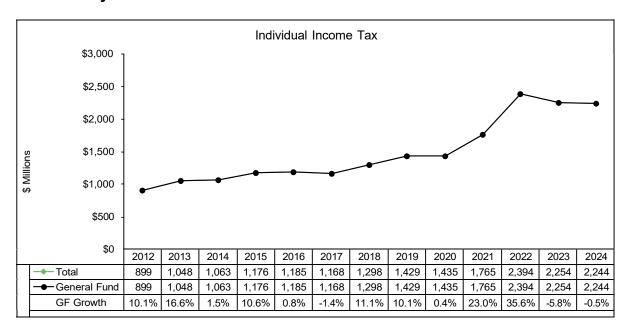
| $\overline{}$ | | | | | | | | |
|---------------|------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | | Pension | Social | Farm | Other | Adjustments | Additions | Reductions |
| | | Income | Security | Income | Income | to Income | to Income | to Income |
| | CY | \$ Millions |
| Α | 2014 | \$2,050.104 | \$882.266 | (\$115.194) | (\$509.221) | \$499.660 | \$783.984 | \$1,399.342 |
| Α | 2015 | 2,139.286 | 941.299 | (150.769) | (509.770) | 522.819 | 788.052 | 1,446.849 |
| Α | 2016 | 2,215.681 | 981.545 | (230.849) | (545.399) | 536.806 | 797.821 | 1,477.005 |
| Α | 2017 | 2,322.764 | 1,072.081 | (231.618) | (414.158) | 550.496 | 836.955 | 1,585.401 |
| Α | 2018 | 2,401.327 | 1,191.853 | (311.489) | (565.262) | 488.838 | 875.544 | 1,807.497 |
| Α | 2019 | 2,586.974 | 1,293.289 | (341.346) | (604.465) | 500.283 | 910.792 | 1,882.259 |
| Α | 2020 | 2,715.371 | 1,371.543 | (255.046) | (1,100.004) | 496.927 | 1,360.050 | 3,052.518 |
| Α | 2021 | 2,889.238 | 1,545.174 | (334.737) | (310.927) | 503.561 | 816.286 | 2,017.033 |
| Α | 2022 | 3,084.634 | 1,712.602 | (331.478) | (260.535) | 522.474 | 841.483 | 1,832.095 |
| Α | 2023 | 3,174.709 | 1,920.209 | (324.962) | (51.080) | 529.915 | 783.346 | 2,177.388 |
| F | 2024 | 3,253.058 | 2,027.046 | (324.962) | (306.479) | - | - | - |
| F | 2025 | 3,393.487 | 2,130.055 | (324.962) | (306.479) | - | - | - |
| F | 2026 | 3,577.736 | 2,222.199 | (324.962) | (306.479) | - | - | - |
| F | 2027 | 3,740.199 | 2,313.340 | (324.962) | (306.479) | - | - | - |
| F | 2028 | 3,898.527 | 2,400.200 | (324.962) | (306.479) | - | - | - |
| F | 2029 | 4,048.869 | 2,485.973 | (324.962) | (306.479) | - | - | - |

Business and Personal Taxes Individual Income Tax

| | | Itemized | Montana Adj. C | apital Gains | FYR Returns | Federal | State |
|---|------|-------------|----------------|--------------|-------------|-----------|-----------|
| | | Deductions | Gross Income | Credit | Annual Gr. | Inflation | Inflation |
| | CY | \$ Millions | \$ Millions | \$ Millions | Percent | Percent | Percent |
| Α | 2014 | \$4,274.492 | \$24,390.092 | \$39.533 | 0.9% | | |
| Α | 2015 | 4,488.435 | 25,025.551 | 34.639 | 1.6% | | |
| Α | 2016 | 4,591.664 | 25,198.944 | 33.576 | 0.3% | | |
| Α | 2017 | 4,706.078 | 26,903.031 | 44.759 | 1.4% | | |
| Α | 2018 | 4,452.909 | 29,107.663 | 55.202 | 1.1% | | |
| Α | 2019 | 4,445.662 | 30,259.841 | 55.709 | 1.0% | | |
| Α | 2020 | 4,380.851 | 32,063.665 | 68.290 | -2.5% | | |
| Α | 2021 | 4,635.392 | 39,531.790 | 125.400 | 4.0% | | |
| Α | 2022 | 4,697.959 | 40,923.701 | 89.622 | 3.1% | | |
| Α | 2023 | 4,763.198 | 40,567.248 | 67.123 | 1.8% | | |
| F | 2024 | | | | 2.3% | 5.5% | 5.4% |
| F | 2025 | | | | 1.2% | 2.8% | 2.9% |
| F | 2026 | | | | 0.4% | 2.3% | 2.8% |
| F | 2027 | | | | 0.4% | 2.0% | 2.3% |
| F | 2028 | | | | 0.4% | 2.0% | 2.3% |
| F | 2029 | | | | 0.5% | 1.8% | 2.2% |

Revenue Projection





Insurance Tax & License Fees

Revenue Description

An insurance premiums tax is levied on the net premiums or gross underwriting profit for each insurance company operating in Montana. Various insurance and license fees are also collected.

Statutory Reference

Tax Rate - 33-2-705(2), MCA; 33-2-311, MCA; 33-28-201(1&2), MCA; 50-3-109(1), MCA;

Fee Rate – Many of the fees are contained in <u>33-2-708(1&2), MCA;</u> all other fees are listed in various chapters of <u>Title 33, MCA</u>

Tax Distribution – 33-2-708(3), MCA; 33-2-712, MCA; 50-3-109(1), MCA; 33-28-120, MCA

Date Due – March 1st each year (<u>33-2-705(1), MCA; 33-2-712, MCA; 33-28-201(1&2), MCA).</u> Quarterly payments due the 15th of April, June, September and December (Administrative Rules <u>6.6.2704</u> and <u>6.6.2705</u>)

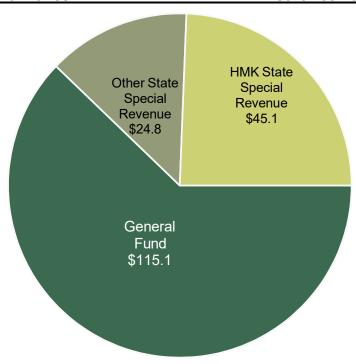
Applicable Tax Rates

- 2.75% of net premiums on policies sold in Montana
- An additional 2.5% tax on the fire portion of net premiums for selected risks
- 0.4% on the first \$20 million of net direct premiums and 0.3% on each subsequent dollar collected by captive insurance companies
- 1.2% reinsurance assessment on most health policies

Collection Frequency: Quarterly and annually

Distribution

Insurance tax and license fee revenue is distributed primarily between the general fund and the Healthy Montana Kids state special revenue fund. Exceptions include fire insurance premiums which are deposited fully to the general fund, captive insurance company premiums which are deposited 95% to the general fund and 5% (along with any fees and assessments to captive companies) to a fund for administration of such companies, the genetics fee which is deposited into a state special fund for genetic testing, and the remaining fees which are deposited in a state special fund for use by the State Auditor. A 1.2% assessment on health policies is deposited into the reinsurance pool to be matched with federal funds to cover high-cost claims. The following chart shows the FY 2024 distribution of insurance tax and license fee revenue (\$ millions).



Forecast Risks

- Changes in the forecast for personal consumption expenditures for the finance and insurance services sector
- Changes in health insurance premium costs
- Changes in health insurance purchases on the exchange
- Wildfire risk causing insurance companies to deny coverage, this can be offset by increases in surplus lines

Revenue Estimate Methodology

Data

The insurance tax and license fee estimate is based on data obtained from SABHRS, the State Auditor's Office (SAO) and S&P Global. Fiscal year collections come from SABHRS; detailed historical data and future estimates for offsets and refunds are from the SAO; forecasts for independent economic variables are produced by S&P Global.

<u>Analysis</u>

Total taxes and fees are calculated by summing the forecasts for premium taxes and all other fees as estimated individually. Premium taxes are forecast with a regression model using the independent, S&P Global-provided values for the Montana personal consumption expenditure (PCE) series for finance and insurance. Changes in health insurance spending due to the Affordable Care Act are assumed to be captured in the S&P Global forecast of Montana PCE for finance and insurance. Estimates for the various fees are based on time trends or an assumption of no growth.

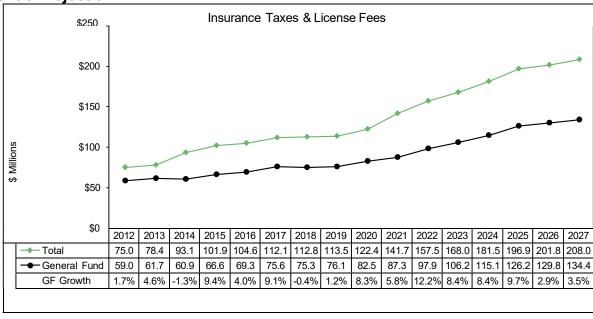
Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

Business and Personal Taxes Insurance Tax and License Fees

| | | | | Proxy | MT PCE | GF Insurance | Non-GF |
|---|------|---------------|-------------|---------------|-------------|--------------|-------------|
| | | Total Revenue | GF Tax | Insurance Tax | Fin. & Ins. | Fees | Ins. Fees |
| | FY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions |
| Α | 2014 | \$93.05 | \$60.87 | \$78.65 | \$2,470.18 | \$8.34 | \$6.06 |
| Α | 2015 | 101.94 | 66.58 | 86.89 | 2,581.95 | 8.80 | 6.26 |
| Α | 2016 | 104.56 | 69.25 | 87.20 | 2,631.21 | 11.00 | 6.36 |
| Α | 2017 | 112.12 | 75.56 | 91.07 | 2,782.49 | 14.76 | 6.30 |
| Α | 2018 | 112.78 | 75.27 | 92.28 | 2,946.68 | 13.75 | 6.74 |
| Α | 2019 | 113.46 | 76.14 | 92.63 | 3,082.24 | 14.39 | 6.45 |
| Α | 2020 | 122.37 | 82.49 | 100.18 | 3,126.87 | 15.70 | 6.49 |
| Α | 2021 | 141.70 | 87.30 | 106.86 | 3,417.03 | 16.06 | 8.75 |
| Α | 2022 | 157.54 | 97.94 | 117.52 | 3,658.85 | 19.59 | 10.09 |
| Α | 2023 | 168.00 | 106.20 | 126.14 | 4,022.62 | 22.10 | 9.85 |
| Α | 2024 | 181.49 | 115.07 | 135.35 | 4,352.17 | 24.84 | 10.02 |
| F | 2025 | 196.90 | 126.20 | 146.33 | 4,581.71 | 28.16 | 11.13 |
| F | 2026 | 201.75 | 129.82 | 148.00 | 4,633.33 | 30.66 | 11.82 |
| F | 2027 | 207.98 | 134.35 | 151.03 | 4,727.47 | 33.16 | 12.51 |
| F | 2028 | 216.35 | 140.50 | 155.68 | 4,871.72 | 36.19 | 13.20 |
| F | 2029 | 224.91 | 146.59 | 161.04 | 5,037.90 | 38.69 | 13.90 |

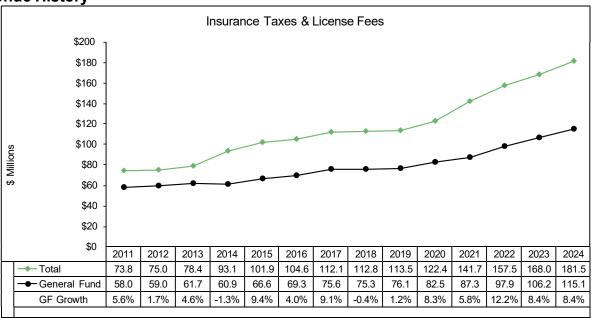
Revenue Projection



Insurance Tax and License Fees

Business and Personal Taxes

Revenue History



Investment License Fee

Revenue Description

Investment advisors and investment companies pay fees to the state for registration of securities and agents, registration of securities by notification, notice of a federal filing of a federally secured security, and name changes.

Statutory Reference

Fee Rate – <u>30-10-209</u>, <u>MCA</u> and <u>30-10-904</u>, <u>MCA</u>

Fee Distribution – Excess to general fund: <u>30-10-115, MCA</u> and <u>30-10-209(6), MCA</u>; portfolio notice fee: 30-10-209(1d), MCA, 30-10-210(2), MCA and 30-10-907, MCA

Date Due – Dealers: upon registration and annually before December 31st thereafter (30-10-201 (9&11), MCA); securities: upon registration (30-10-206, MCA) and renewal (30-10-209(1b)

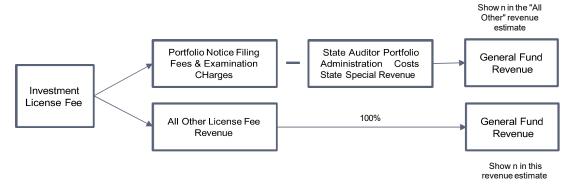
Applicable Tax Rate

Initial and annual security registration fees vary based on the offering price of securities, but cannot be less than \$200 or more than \$1,000. Initial and annual registration fees for a broker-dealer, investment adviser, and federal covered adviser are \$400. Initial and annual registration fees for a salesperson or investment adviser are \$100 for an out-of-state salesperson and \$50 for an in-state salesperson. The fee for name changes to series, portfolio, or a subdivision of an investment company is \$50.

Collection Frequency: Varies

Distribution

All fees except portfolio notice filing fees and examination charges are deposited to the general fund. Portfolio notice filing fees and examination charges are deposited in a state special revenue account from which the State Auditor pays for expenses associated with the regulation of portfolio activities. The excess in this account is transferred to the general fund throughout the year as a non-budgeted transfer and is shown under the "All Other" revenue category.



Forecast Risks

 Changes in the forecast for personal consumption expenditures for the finance and insurance services sector

Revenue Estimate Methodology

Investment license fee revenue is obtained from two major sources: portfolio notice filing and examination fees, and various other fees. The portfolio notice filing fees, examination fees, and other permit revenue are estimated separately and then summed.

Data

The estimate for this source is based on historical collection data from SABHRS, historical license purchases by type from the State Auditor's Office (SAO), and actual and forecast Montana personal consumption expenditures series for finance and insurance services from S&P Global.

Analysis

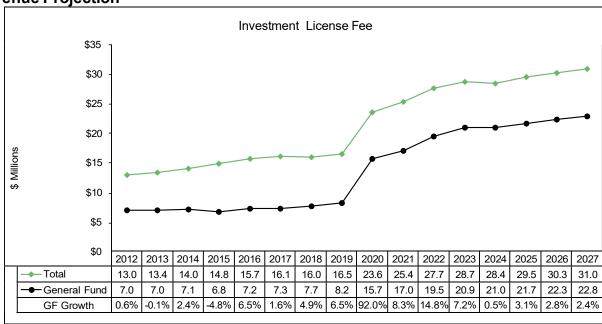
Licenses and permits receipts, and portfolio notice filing fees are modeled separately on the Montana personal consumption expenditures series for finance and insurance services.

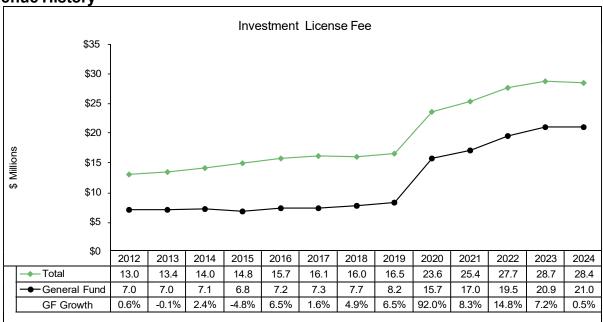
Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

| | | | | Licenses & | Portfolio | Exam | Portfolio | MT PCE |
|------|-----|-------------|-------------|-------------|--------------|-------------|-------------|-------------|
| | | Total Tax | GF Tax | Permits | Registration | Fee | Expenses | Fin. & Ins. |
| | FY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions |
| A 20 | 014 | \$14.047 | \$7.115 | \$7.115 | \$6.911 | \$0.021 | \$1.389 | \$2,470.182 |
| A 20 | 015 | 14.821 | 6.773 | 6.773 | 8.048 | 0.000 | 1.442 | 2,581.950 |
| A 20 | 016 | 15.661 | 7.212 | 7.212 | 8.449 | 0.000 | 1.490 | 2,631.206 |
| A 20 | 017 | 16.071 | 7.327 | 7.327 | 8.702 | 0.042 | 1.464 | 2,782.488 |
| A 20 | 018 | 16.015 | 7.683 | 7.683 | 8.292 | 0.039 | 1.418 | 2,946.679 |
| A 20 | 019 | 16.457 | 8.182 | 8.182 | 8.275 | 0.000 | 1.388 | 3,082.239 |
| A 20 | 020 | 23.605 | 15.711 | 15.711 | 7.894 | 0.000 | 1.449 | 3,126.872 |
| A 20 | 021 | 25.411 | 17.020 | 17.020 | 8.391 | 0.000 | 1.588 | 3,417.033 |
| A 20 | 022 | 27.666 | 19.535 | 19.535 | 8.129 | 0.000 | 1.481 | 3,658.848 |
| A 20 | 023 | 28.732 | 20.942 | 20.942 | 7.790 | 0.000 | 1.790 | 4,022.617 |
| A 20 | 024 | 28.430 | 21.042 | 21.042 | 7.370 | 0.000 | 1.841 | 4,352.169 |
| F 20 | 025 | 29.532 | 21.696 | 21.696 | 7.836 | 0.000 | 1.630 | 4,581.714 |
| F 20 | 026 | 30.250 | 22.309 | 22.309 | 7.941 | 0.000 | 1.666 | 4,633.329 |
| F 20 | 027 | 30.981 | 22.849 | 22.849 | 8.132 | 0.000 | 1.681 | 4,727.473 |
| F 20 | 028 | 31.831 | 23.406 | 23.406 | 8.425 | 0.000 | 1.721 | 4,871.718 |
| F 20 | 029 | 32.746 | 23.984 | 23.984 | 8.762 | 0.000 | 1.708 | 5,037.902 |

Revenue Projection





Lodging Taxes

Revenue Description

The state imposes two taxes on room charges collected by lodging facilities and campgrounds: a lodging sales tax and a lodging facility use tax. The taxes only apply for rooms used for lodging which includes hotels, motels, campgrounds, resorts, dormitories, condominium inns, dude ranches, guest ranches, hostels, public lodging houses, and bed and breakfast facilities. Exempt are facilities for health care, facilities owned by non-profit corporations for use by youth for camping, facilities whose average daily charge is less than 60% of the amount the state of Montana reimburses for lodging, and facilities rented for 30 days or more. The 4% lodging sales tax also applies to online travel agencies.

Statutory Reference

Tax Rate - <u>15-65-111, MCA</u> (4% lodging facility use tax); <u>15-68-102, MCA</u> (4% lodging sales tax) Tax Distribution - <u>15-65-121, MCA</u> (4% lodging facility use tax), <u>15-68-820, MCA</u> (4% lodging sales tax)

Date Due – The 4% lodging facility use tax is due before the end of calendar quarter (<u>15-65-112, MCA</u>). The 4% lodging sales tax is due the last day of the month following the calendar quarter (<u>15-68-502(1), MCA</u>).

Applicable Tax Rates

The lodging sales tax is 4.0% of the sales price. The lodging facility use tax is 4.0% of room charges.

Collection Frequency: Quarterly

Distribution

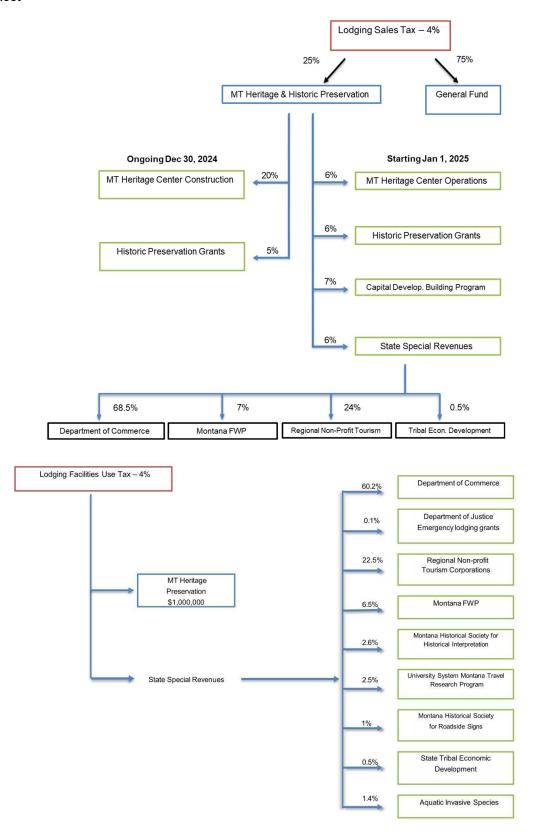
(<u>15-68-820</u> - Lodging Sales Tax)

- 75% of collections from the Lodging Sales Tax are deposited to the General Fund
- Until Dec 31, 2024, the remaining revenue will be distributed as:
 - 20% for funding the construction of the MT Heritage Center administered by the Dept. of Administration's Architecture & Engineering division
 - 5% for historic preservation grants administered by the Dept. of Commerce
- Starting January 1, 2025, the remaining revenue will be distributed as:
 - 6% to the Historical Society for the operation and maintenance of the MT Heritage Center
 - 6% for historic preservation grants administered by the Dept. of Commerce
 - o 7% to the Capital developments long-range building program account
 - 6% to the Dept. of Commerce for tourism promotion. This is further divided as:
 - 68.5% to be used directly by the Dept. of Commerce
 - 7% to Fish Wildlife and Parks for maintenance of facilities in state parks
 - 24% to regional nonprofit tourism corporations, conventions, and city visitor bureaus

(<u>15-65-121</u> - Lodging Facility Use Tax)

- 60.2% to be used directly by the Department of Commerce
- 0.1% to be used by the Department of Justice for emergency lodging grants
- 22.5% to regional nonprofit tourism corporations, conventions, and city visitor bureaus
- 6.5% to Fish Wildlife and Parks for maintenance of facilities in state parks
- 2.6% to the Montana historical interpretation SSR
- 2.5% to the university system for the administration of a Montana travel research program
- 1.4% to the invasive species SSR
- 1.0% to the MT historical society to be used for roadside historical signs and historic sites
- 0.5% to the SSR for use by state-tribal economic development commission

 2.7% or \$1 million, whichever is less, to the Montana heritage preservation and development acct



Forecast Risks

Change in outlook for U.S. consumer spending on accommodations

Revenue Estimate Methodology

<u>Data</u>

The estimate for this source is based on historical collection data from SABHRS, and forecasted Montana consumer spending on accommodations from S&P Global.

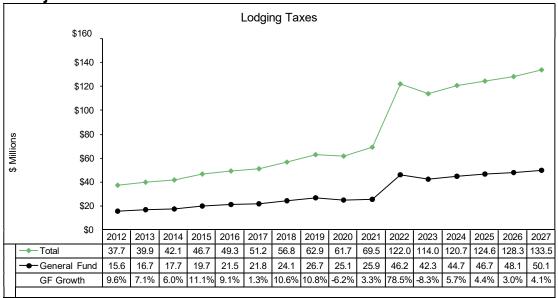
<u>Analysis</u>

Total lodging taxes are made up of two separate taxes, the lodging facility use tax and the lodging sales tax; a proxy for taxable room charges—tax collections divided by the appropriate tax rate—is used as the starting point for both sources. This proxy is modeled on Montana consumer spending on accommodations to produce a forecast of taxable room charges. Estimates of taxable room charges are multiplied by the corresponding tax rate and summed to produce the total lodging tax estimate.

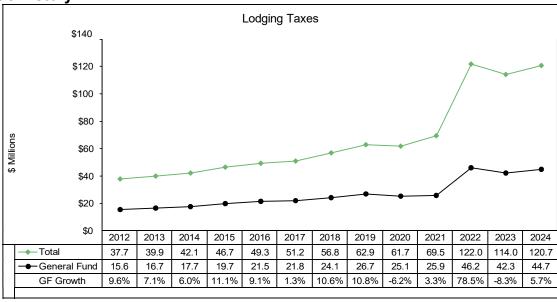
Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

| | | | Proxy | US Consumer | Calculated | |
|--------|-------------|-------------|-------------|---------------|-------------|--|
| | Total Tax | GF Tax | Gross Sales | Spending Acc. | Gross Sales | |
| FY | \$ Millions | \$ Millions | \$ Millions | \$ Billions | \$ Millions | |
| A 2014 | \$42.059 | \$17.725 | \$608.358 | \$122.977 | \$600.849 | |
| A 2015 | 46.696 | 19.697 | 674.999 | 133.439 | 667.093 | |
| A 2016 | 49.290 | 21.493 | 694.923 | 139.461 | 704.136 | |
| A 2017 | 51.169 | 21.780 | 734.717 | 145.142 | 730.983 | |
| A 2018 | 56.751 | 24.091 | 816.510 | 154.426 | 810.736 | |
| A 2019 | 62.874 | 26.703 | 904.263 | 158.204 | 898.197 | |
| A 2020 | 61.676 | 25.058 | 839.140 | 129.301 | 831.208 | |
| A 2021 | 69.453 | 25.874 | 875.092 | 92.073 | 868.161 | |
| A 2022 | 122.007 | 46.175 | 1,518.111 | 155.969 | 1,525.084 | |
| A 2023 | 114.047 | 42.338 | 1,445.411 | 185.035 | 1,425.586 | |
| A 2024 | 120.738 | 44.750 | 1,534.893 | 198.958 | 1,509.223 | |
| F 2025 | 124.562 | 46.711 | 1,583.502 | 213.413 | 1,557.020 | |
| F 2026 | 128.287 | 48.108 | 1,630.866 | 220.834 | 1,603.592 | |
| F 2027 | 133.547 | 50.080 | 1,697.734 | 219.116 | 1,669.341 | |
| F 2028 | 139.207 | 52.203 | 1,769.681 | 218.928 | 1,740.085 | |
| F 2029 | 144.130 | 54.049 | 1,832.270 | 221.242 | 1,801.627 | |



Revenue History



Motor Vehicle Fee

Revenue Description

The state assesses a variety of motor vehicle fees, including fees for the filing of motor vehicle liens, fees for new license plates, title fees, and annual and permanent registration fees. The fees vary according to the type of vehicle and the type of license plate. There are also Gross Vehicle Weight (GVW) fees on trucks and pickups, special fees for senior citizen transportation, veteran services, the highway patrol pension fund, salaries for the highway patrol, motorcycle safety, electronic commerce applications, and an optional registration fee on light vehicles for state parks and fishing access sites.

All fees on motorcycles and quadricycles, trailers, travel trailers, snowmobiles, off-highway vehicles, and watercraft are one-time only and permanent, except upon change of ownership. Fees on other vehicles are annual. Light vehicles older than ten years old may be licensed permanently, at the option of the owner.

Statutory Reference

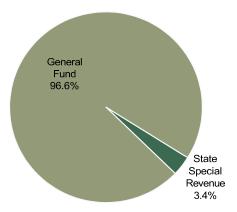
Fee Rate – multiple, but generally in <u>Title 61, Chapter 3, MCA</u>; permanent registration: <u>61-3-562, MCA</u> Tax Distribution – 61-3-108, MCA

Applicable Tax Rates: Various

Collection Frequency: Monthly

Distribution

Most motor vehicle fees are allocated to the general fund. Some fees or a portion of them are distributed to the specific state special revenue accounts, or to the county general fund.



Forecast Risks

- Changes in forecast growth of Montana vehicle stock
- Changes to forecast growth of new vehicle sales

Revenue Estimate Methodology

Data

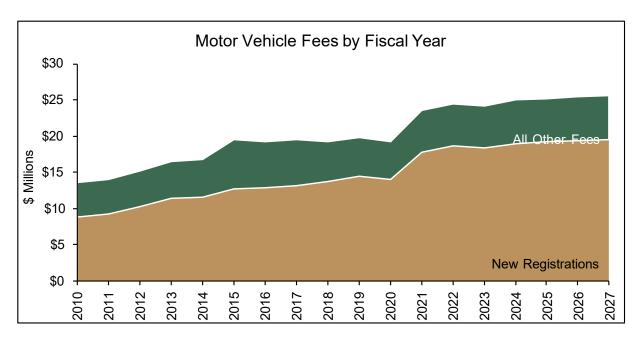
The data used to estimate the motor vehicle (MV) fees are obtained from SABHRS and S&P Global.

Analysis

MV fees are currently imposed at different rates on eight major categories. Included in the fees assessed on motor vehicles in Montana are registration fees, two types of record liens, title fees,

personal and new plate fees, senior transit fees, and veteran's administration fees. The ninth category is made up of other miscellaneous fees assessed on motor vehicles.

With constant fees, the future change in MV fees results from change in the vehicle stock in Montana. Growth rates for the stock of Montana vehicles are modeled on S&P Global estimates for the national and Montana-specific vehicle stock and new car sales nationwide. The growth rate is applied to the base year revenues of each fee category and projected forward at the same rate for all estimated fiscal years. The estimated tax collections of each category are then combined to create the total estimates for the MV fees.



Revenue Estimate Assumptions

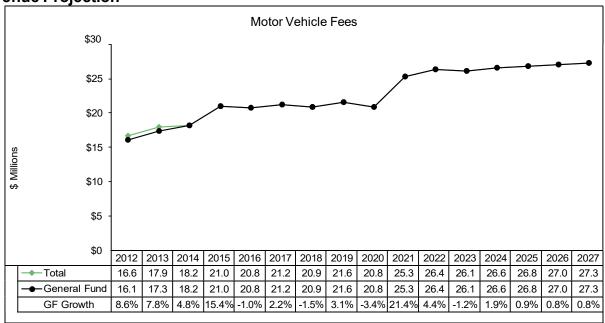
This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

| | | | | GF Fee | GF Fee | GF Fee | GF Fee | GF Fee |
|---|------|-------------|-------------|--------------|-------------|-------------|-------------|-------------|
| | | Total Tax | GF Tax | Registration | Record | Titles | Personal | VA Cemetery |
| | FY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions |
| Α | 2014 | \$18.208 | \$18.162 | \$11.494 | \$0.593 | \$2.457 | \$1.240 | \$0.201 |
| Α | 2015 | 20.961 | 20.961 | 12.783 | 0.610 | 2.749 | 1.267 | 0.208 |
| Α | 2016 | 20.751 | 20.751 | 12.791 | 0.641 | 2.794 | 1.259 | 0.211 |
| Α | 2017 | 21.216 | 21.216 | 13.204 | 0.603 | 2.750 | 1.252 | 0.216 |
| Α | 2018 | 20.903 | 20.903 | 13.769 | 0.614 | 2.742 | 1.239 | 0.218 |
| Α | 2019 | 21.553 | 21.553 | 14.418 | 0.590 | 2.817 | 1.179 | 0.210 |
| Α | 2020 | 20.828 | 20.828 | 13.968 | 0.595 | 2.707 | 1.134 | 0.208 |
| Α | 2021 | 25.281 | 25.281 | 17.745 | 0.615 | 3.125 | 1.168 | 0.212 |
| Α | 2022 | 26.400 | 26.400 | 18.643 | 0.585 | 3.164 | 1.108 | 0.210 |
| Α | 2023 | 26.085 | 26.085 | 18.381 | 0.573 | 3.115 | 1.153 | 0.209 |
| Α | 2024 | 26.585 | 26.585 | 19.020 | 0.552 | 3.268 | 1.159 | 0.223 |
| F | 2025 | 26.824 | 26.824 | 19.191 | 0.557 | 3.297 | 1.169 | 0.225 |
| F | 2026 | 27.041 | 27.041 | 19.345 | 0.561 | 3.324 | 1.179 | 0.226 |
| F | 2027 | 27.265 | 27.265 | 19.506 | 0.566 | 3.351 | 1.188 | 0.228 |
| F | 2028 | 27.512 | 27.512 | 19.683 | 0.571 | 3.382 | 1.199 | 0.230 |
| F | 2029 | 27.745 | 27.745 | 19.849 | 0.576 | 3.410 | 1.209 | 0.232 |

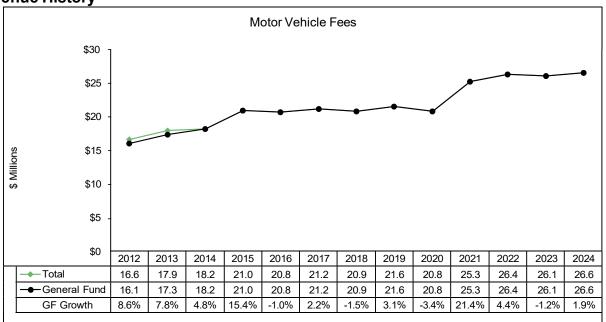
Business and Personal Taxes Motor Vehicle Fee

| | | GF Fee | GF Fee | Non GF Fee |
|---|------|-------------|-------------|-------------|
| | | New Plate | Other | Lien |
| | FY | \$ Millions | \$ Millions | \$ Millions |
| Α | 2012 | \$0.850 | \$1.374 | \$2.457 |
| Α | 2013 | 1.953 | 1.391 | 2.749 |
| Α | 2014 | 1.481 | 1.574 | 2.794 |
| Α | 2015 | 1.538 | 1.654 | 2.750 |
| Α | 2016 | 0.598 | 1.723 | 2.742 |
| Α | 2017 | 0.591 | 1.749 | 2.817 |
| Α | 2018 | 0.596 | 1.620 | 2.707 |
| Α | 2019 | 0.788 | 1.628 | 3.125 |
| Α | 2020 | 0.751 | 1.939 | 3.164 |
| Α | 2021 | 0.727 | 1.926 | 3.115 |
| Α | 2022 | 0.794 | 1.570 | 3.268 |
| F | 2023 | 0.802 | 1.585 | 3.297 |
| F | 2024 | 0.808 | 1.597 | 3.324 |
| F | 2025 | 0.815 | 1.611 | 3.351 |
| F | 2026 | 0.822 | 1.625 | 3.382 |
| F | 2027 | 0.829 | 1.639 | 3.410 |

Revenue Projection



Revenue History



Public Contractors Tax

Revenue Description

A license fee is applied to the gross receipts of each separate project let by any of the listed public entities. Part or all of a contractor's fee may be refunded through class 8 business equipment property or vehicle taxes, or claimed as a credit on individual or corporation income tax returns.

Statutory Reference

Tax Rate - 15-50-205, MCA

Tax Distribution - 15-50-311, MCA

Date Due – within 30 days after payment to the contractor (15-50-309, MCA)

Applicable Tax Rates

A 1.0% license fee is applied to all public contracts over \$5,000.

Collection Frequency: Monthly

Distribution: All proceeds are deposited into the general fund.

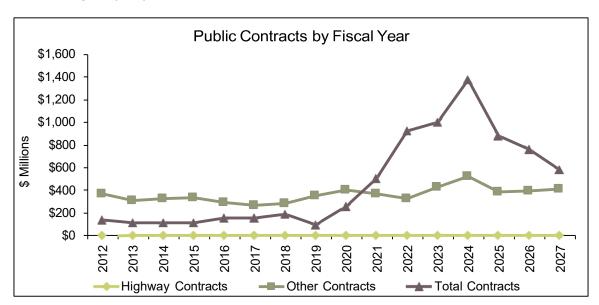
Forecast Risks

- Federal highway trust fund status
- State legislative funding of infrastructure projects

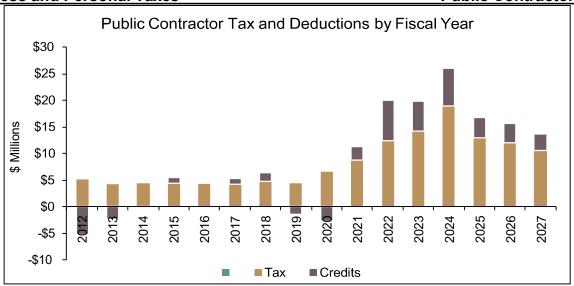
Revenue Estimate Methodology

Data

The estimate for this source is based on historical revenue collection and highway expenditure data from SABHRS. A proxy for gross tax collections is developed by adjusting the SABHRS total collection data to account for refunds and credits. The gross proxy is disaggregated into two contract classifications, highway payments and all other contracts.



Public contractor's tax revenue has been highly variable due to inconsistencies in processing payment of refunds and credits; in addition, there has been recent volatility because of the increased number of public projects funded through the American Recovery & Reinvestment Act (ARRA) in 2009 and 2010, followed by higher levels of credits and refunds in subsequent years.



Refunds are made up primarily of refund claims against the class 8-business property tax. Credits are authorized for both individual income tax and the corporation license tax. There is a significant time lag between the date of the contract and the reimbursement of the tax through credits or refunds, so large fluctuations in public construction projects may continue to produce unusual future collection patterns.

<u>Analysis</u>

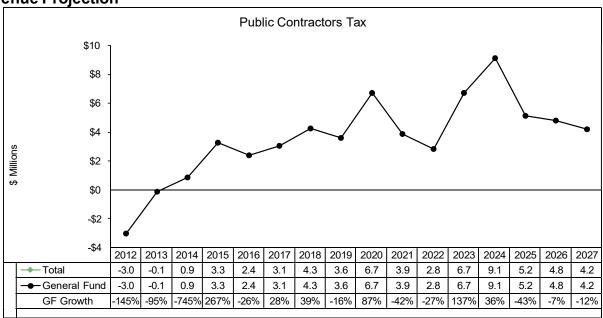
Highway payments are forecast on a time trend; all other contracts are forecast as an approximate historical average. This sum of these two categories is multiplied by 1% to obtain the gross tax revenue. Gross taxes are reduced by an aggregate forecast of refunds and credits to produce net tax collections.

Revenue Estimate Assumptions

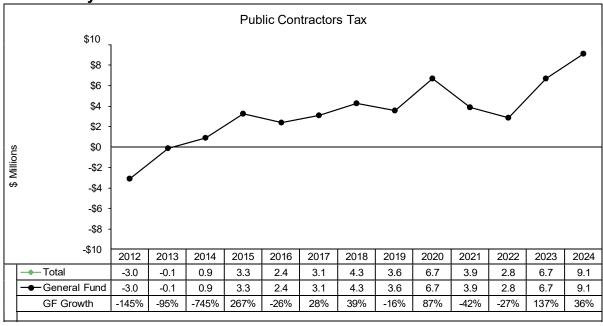
This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

| | | | | | Credits | Highway | Other | |
|-----|------|-------------|-------------|------------------|-------------|-------------|-------------|--|
| | | Total Tax | GF Tax | Gross Tax | & Refunds | Payments | Contracts | |
| | FY | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | \$ Millions | |
| Α 2 | 2014 | \$0.887 | \$0.887 | \$4.407 | \$3.520 | \$2.350 | \$115.932 | |
| A 2 | 2015 | 3.257 | 3.257 | 4.481 | 1.224 | 2.367 | 112.452 | |
| A 2 | 2016 | 2.397 | 2.397 | 4.481 | 2.084 | 2.382 | 152.845 | |
| A 2 | 2017 | 3.078 | 3.078 | 4.188 | 1.110 | 2.427 | 151.813 | |
| A 2 | 2018 | 4.267 | 4.267 | 4.703 | 0.436 | 2.481 | 185.642 | |
| A 2 | 2019 | 3.597 | 3.597 | 4.486 | (888.0) | 2.533 | 97.281 | |
| A 2 | 2020 | 6.729 | 6.729 | 6.539 | 0.189 | 2.573 | 253.593 | |
| A 2 | 2021 | 3.897 | 3.897 | 8.743 | (4.845) | 2.631 | 501.848 | |
| A 2 | 2022 | 2.840 | 2.840 | 12.492 | (9.656) | 2.820 | 921.890 | |
| A 2 | 2023 | 6.733 | 6.733 | 14.283 | (7.550) | 2.997 | 999.204 | |
| A 2 | 2024 | 9.125 | 9.125 | 19.028 | (9.905) | 3.096 | 1,382.127 | |
| F 2 | 2025 | 5.163 | 5.163 | 12.908 | (7.745) | 3.160 | 880.859 | |
| F 2 | 2026 | 4.812 | 4.812 | 12.030 | (7.218) | 3.245 | 761.178 | |
| F 2 | 2027 | 4.231 | 4.231 | 10.578 | (6.347) | 3.332 | 582.003 | |
| F 2 | 2028 | 4.469 | 4.469 | 11.173 | (6.704) | 3.398 | 635.777 | |
| F 2 | 2029 | 4.752 | 4.752 | 11.879 | -7.128 | 3.476 | 692.044 | |

Revenue Projection



Revenue History



Railroad Car Tax

Revenue Description

The railroad car tax applies to the rolling stock owned by railroad companies, and the tax rate is equal to the average property tax rate for commercial and industrial property. Railroad car companies, which operate in several states, pay taxes on the portion of the property value allocated to Montana, based on the ratio of the car miles traveled within Montana to the total number of car miles traveled in all states, as well as time spent in the state relative to time spent in other states.

Statutory Reference

Tax Rate – <u>15-23-214(1), MCA</u> Tax Distribution – <u>15-23-215, MCA</u>

Date Due – Report due to the Department of Revenue (DOR) by April 15th of each year for the previous calendar year (<u>15-23-103(2)</u>, <u>MCA</u>; <u>15-23-212</u>, <u>MCA</u>). The department calculates the tax due by the third Monday in October (<u>15-23-214(1)</u>, <u>MCA</u>). Half of the tax is due by November 30th and half is due by May 31st (<u>15-23-214(3)</u>, <u>MCA</u>; <u>15-16-102(1)</u>, <u>MCA</u>).

Applicable Tax Rates

The tax rate is equal to the previous year's average statewide tax rate for commercial and industrial property; in recent years, the rate has been about 3.0%. The rate is multiplied by the statewide average mill levy for commercial and industrial property.

Collection Frequency: Semi-annually

Distribution: All proceeds are deposited into the general fund.

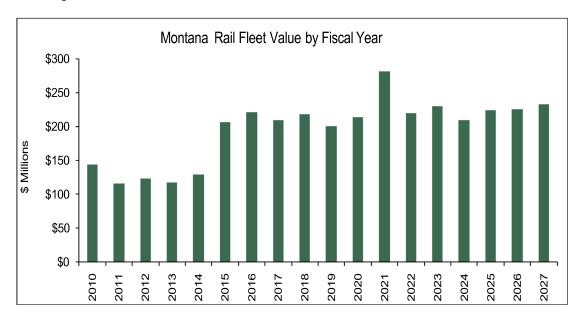
Forecast Risks

Changing outlook for Montana retail sales

Revenue Estimate Methodology

Data

Data from DOR provides the value of national railroad car fleet, Montana's rolling stock, railroad car tax assessed by company, the average mill levy and applicable tax rate. SABHRS data are used to check the estimates against the historic values.



Analysis

Although the railcar tax appears somewhat volatile, most of the volatility is caused by shifts in average mill levies and tax rates, both of which are controlled in large part by factors outside of the growth in rail shipments. The volatility can also be traced to litigation brought by rail companies and settled in federal legislation. In 1993, some rail companies protested tax rates, which reduced tax payments for four years. In 1997, the litigation was settled, and the companies were required to make both past and current payments.

Railroad properties are taxed as class 12 properties. To calculate total railroad car tax collections, the market value of the Montana fleet is multiplied by the average mill levy and tax rate. The market value of the rail fleet in Montana is based on a relationship with market value of the U.S. fleet. An estimate for the value of the national fleet is developed using the average rate of growth in the U.S. fleet value, based on a four-year pattern of growth. Montana's average share of the total fleet value is applied to the national estimate. Since 2004, the market value of Montana's rail fleet has ranged between 0.41% and 0.60% of the nation's fleet. Growth in Montana-allocated value is expected to grow with the national fleet value.

After the Montana market fleet value is determined, the average commercial and industrial mill levy and tax rate must be calculated. The rate of the mill levy is calculated from the average of statewide commercial and industrial mill levies. The average mill levy is expected to increase because counties are able to raise levies at a rate equal to half of the annual rate of inflation. Furthermore, the increasing costs of school budgets will further force the average mill levy to increase.

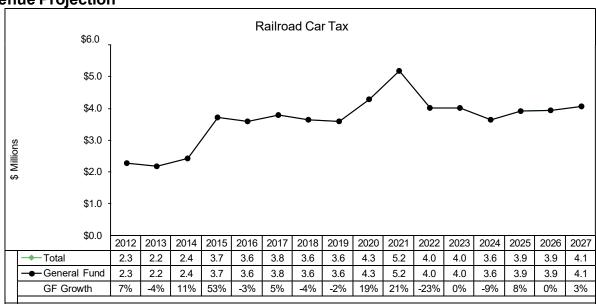
The tax rate for the railroad property is created from a weighted average of six property classes containing commercial and industrial property: class 4, 7, 8, 9, 13 and 14. Class 4 property tax, which contains commercial real estate, is weighted more heavily than the other classes due to its higher market value. The estimated tax rate is shown for forecast years in the revenue estimate assumptions table below. The rail car tax estimates are completed by multiplying the Montana market value by the average mills and the tax rate.

Revenue Estimate Assumptions

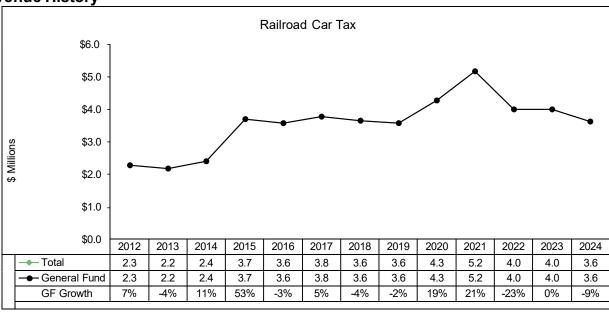
This section contains the assumptions used to generate the LFD revenue recommendation.

| | | | | Total MV | MT | | | Montana |
|---|------|-------------|-------------|-------------|------------|-------|-------|--------------|
| | | Total Tax | GF Tax | of Fleet | Allocation | Tax | | Retail Sales |
| | FY | \$ Millions | \$ Millions | \$ Millions | Percent | Rate | Mills | \$ Millions |
| Α | 2014 | \$2.42 | \$2.42 | \$15,610.44 | 0.44% | 3.39% | 0.538 | \$15,610 |
| Α | 2015 | 3.71 | 3.71 | 16,092.50 | 0.60% | 3.28% | 0.536 | 16,092 |
| Α | 2016 | 3.59 | 3.59 | 16,632.48 | 0.59% | 2.97% | 0.545 | 16,632 |
| A | 2017 | 3.79 | 3.79 | 17,019.69 | 0.51% | 3.04% | 0.538 | 17,020 |
| Α | 2018 | 3.65 | 3.65 | 16,722.14 | 0.47% | 3.07% | 0.546 | 16,722 |
| Α | 2019 | 3.59 | 3.59 | 17,084.60 | 0.46% | 3.12% | 0.557 | 17,085 |
| Α | 2020 | 4.29 | 4.29 | 17,234.59 | 0.48% | 3.20% | 0.583 | 17,235 |
| Α | 2021 | 5.19 | 5.19 | 17,393.02 | 0.54% | 3.20% | 0.580 | 17,393 |
| Α | 2022 | 4.02 | 4.02 | 17,732.20 | 0.45% | 3.12% | 0.583 | 17,732 |
| Α | 2023 | 4.01 | 4.01 | 20,455.95 | 0.45% | 3.06% | 0.568 | 20,456 |
| Α | 2024 | 3.64 | 3.64 | 23,448.39 | 0.45% | 3.06% | 0.569 | 23,448 |
| F | 2025 | 3.92 | 3.92 | 24,201.43 | 0.45% | 3.06% | 0.569 | 24,201 |
| F | 2026 | 3.93 | 3.93 | 24,262.99 | 0.45% | 3.06% | 0.569 | 24,263 |
| F | 2027 | 4.05 | 4.05 | 24,951.66 | 0.45% | 3.06% | 0.569 | 24,952 |
| F | 2028 | 4.22 | 4.22 | 25,890.21 | 0.45% | 3.06% | 0.569 | 25,890 |
| F | 2029 | 4.40 | 4.40 | 26,891.50 | 0.45% | 3.06% | 0.569 | 26,891 |

Revenue Projection



Revenue History



Rental Car Sales Tax

Revenue Description

The 4% sales tax is imposed on the base rental charge for rental vehicles. The base rental charge includes use charges for time and mileage, insurance, accessory equipment, and charges for additional or underage drivers. It does not include price discounts, charges for operating an airport concession, motor fuel, intercity drop charges, and government taxes. Rental vehicles include light vehicles, motorcycles, motor-driven cycles, quadricycles, motorboats and sailboats, and off-highway vehicles. Sales to the U.S. government are exempt from the sales tax. Vendors can claim 5% of the tax as an allowance, up to \$1,000 per quarter.

Statutory Reference

Tax Rate – <u>15-68-102(1b), MCA</u>
Tax Distribution – <u>15-68-820, MCA</u>

Date Due – Before the last day of the month following the calendar quarter (15-68-502(1), MCA)

Applicable Tax Rates: A 4% sales tax is imposed on the base rental charge for rental vehicles.

Collection Frequency: Quarterly

Distribution

Rental car sales tax revenue is distributed 75% to the general fund and 25% to the senior citizen and persons with disabilities transportation services state special revenue account.

Forecast Risks

Changing outlook for Montana personal consumption expenditures for transportation services

Revenue Estimate Methodology

<u>Data</u>

The estimate for this source is based on historical collection data from SABHRS, and historical and forecast Montana personal consumption expenditures for transportation services from S&P Global.

Analysis

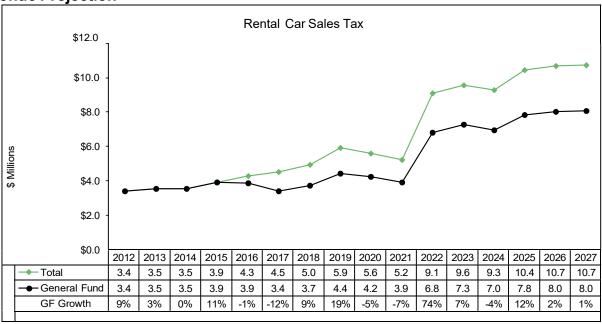
A proxy of rental car receipts is made by dividing historic tax receipts by the current tax rate. Future proxy values are modeled on Montana personal consumption expenditures for transportation services and then multiplied by the applicable tax rate to obtain projected tax revenues.

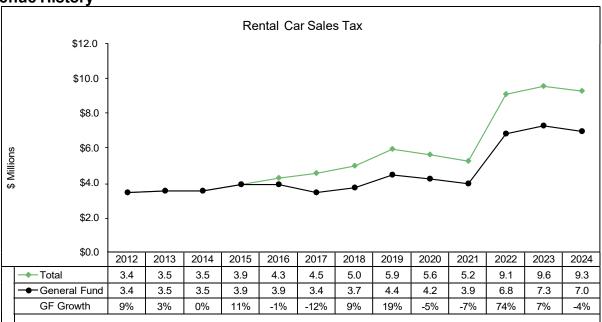
Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

| | | | | Proxy | MTPCE |
|-------|-------------|--------|-------------|-------------|----------------|
| | Total | Tax | GF Tax | Sales | Transportation |
| F | Y \$ Mil | lions | \$ Millions | \$ Millions | \$ Millions |
| A 201 | 4 5 | 3.521 | \$3.521 | \$88.033 | 3 \$1,168.163 |
| A 201 | 15 | 3.907 | 3.907 | 97.669 | 9 1,229.044 |
| A 201 | 16 | 4.269 | 3.878 | 106.736 | 1,263.866 |
| A 201 | 17 | 4.536 | 3.402 | 113.406 | 1,333.587 |
| A 201 | 18 | 4.959 | 3.719 | 123.965 | 1,429.329 |
| A 201 | 19 | 5.908 | 4.431 | 147.691 | 1 1,503.096 |
| A 202 | 20 | 5.617 | 4.224 | 140.415 | 5 1,515.273 |
| A 202 | 21 | 5.221 | 3.916 | 130.519 | 9 1,545.521 |
| A 202 | 22 | 9.097 | 6.823 | 227.427 | 7 2,201.835 |
| A 202 | 23 | 9.573 | 7.270 | 239.32 | 1 2,344.063 |
| A 202 | 24 | 9.296 | 6.972 | 232.393 | 3 2,454.621 |
| F 202 | <u>2</u> 5 | 10.436 | 7.827 | 260.898 | 3 2,654.424 |
| F 202 | 26 | 10.676 | 8.007 | 266.907 | 7 2,707.377 |
| F 202 | 27 | 10.732 | 8.049 | 268.288 | 3 2,719.546 |
| F 202 | 28 | 10.827 | 8.120 | 270.683 | 3 2,740.657 |
| F 202 | <u>29</u> ′ | 11.086 | 8.314 | 277.140 | 2,797.566 |

Revenue Projection





Telecommunications Excise Tax

Revenue Description

The retail telecommunications excise tax is levied on the sales price of retail telecommunications services originating or terminating in the state. It is paid by the retail purchaser and collected by the provider.

Statutory Reference

Tax Rate - 15-53-130, MCA

Tax Distribution – 15-53-156, MCA

Date Due – 60 days after the end of the calendar quarter (15-53-139, MCA)

Applicable Tax Rates

A tax of 3.75% is applied to the sales price of retail telecommunications services. Sales price includes payment for services such as distribution, supply, transmission, and delivery, but excludes federal taxes, relocation of service, equipment repair, prepaid calling cards, and other items. Gross receipts from pre-paid wireless sales by third parties and internet services are also exempt.

Collection Frequency: Quarterly

Distribution: After retaining an allowance for refunds, all proceeds are deposited into the general fund.

Forecast Risks

- Changing rate of landline usage
- Changing market share of prepaid smartphones, which are not taxable

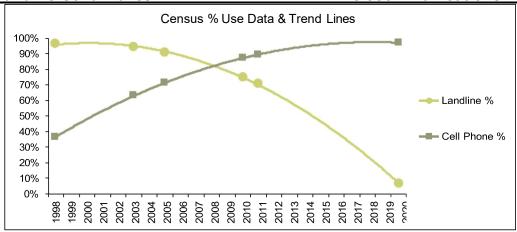
Revenue Estimate Methodology

Data

The estimate for this source is based on historical revenue data from SABHRS, U.S. Census Bureau data for landline use decline and cell phone use growth, IDC Mobile Phone Tracker statistics, Google smartphone statistics, CDC Wireless Substitution Reports, and the S&P Global forecast of Montana population.

Analysis

Telecommunication services have changed with users—especially younger users and those in higher populated area—trending toward exclusive reliance on cell phones. Data collected by the U.S. Census Bureau on consumer trends suggests that many users had both landline and cell services as the cell phones increased in popularity, but now that cell service reliability is well established, users are dropping their land line service. The graph below shows the national trends, which are applied to the Montana forecast.



Total revenue has been declining since FY 2011 in part due to the DOR's loss of the pre-paid wireless case in 2011. The impact of the case was initially estimated to be an annual reduction in revenue of about \$1.0 million. However, the growth in the market share of prepaid smartphones was likely underestimated, resulting in an underestimate of the revenue reduction.

The current estimate assumes the prepaid wireless market share plateaus at 40% of all wireless service; however, if trends follow that of European countries, the prepaid market share could go above 80%, which would result in lower revenue.

Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

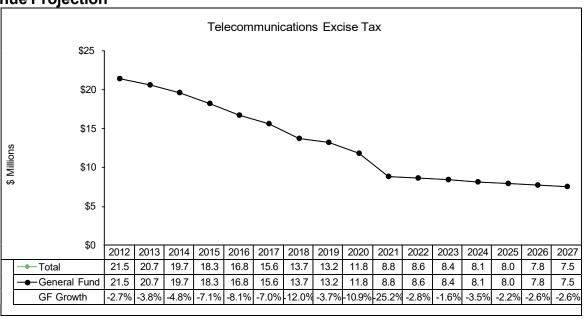
| | | | | Proxy | Calculated | Calculated | Prepaid | Taxable |
|---|------|-------------|-------------|-------------|------------|----------------|---------------|--------------|
| | | Total Tax | GF Tax | Sales | Landline % | Cell Phone % S | martphone % 0 | Cell Phone % |
| | FY | \$ Millions | \$ Millions | \$ Millions | Calendar | Calendar | Calendar | Calendar |
| Α | 2014 | \$19.657 | \$19.657 | \$523.635 | 62% | 93% | 26% | 69% |
| Α | 2015 | 18.257 | 18.257 | 486.114 | 57% | 94% | 30% | 66% |
| Α | 2016 | 16.775 | 16.775 | 447.095 | 56% | 95% | 35% | 62% |
| Α | 2017 | 15.603 | 15.603 | 415.784 | 52% | 96% | 40% | 57% |
| Α | 2018 | 13.726 | 13.726 | 299.306 | 47% | 96% | 40% | 58% |
| Α | 2019 | 13.224 | 13.224 | 352.112 | 41% | 96% | 40% | 58% |
| Α | 2020 | 11.788 | 11.788 | 314.342 | 36% | 96% | 40% | 58% |
| Α | 2021 | 8.814 | 8.814 | 234.991 | 30% | 96% | 40% | 57% |
| Α | 2022 | 8.571 | 8.571 | 227.852 | 24% | 96% | 40% | 58% |
| Α | 2023 | 8.436 | 8.436 | 224.924 | 18% | 96% | 40% | 58% |
| Α | 2024 | 8.139 | 8.139 | 216.905 | 11% | 96% | 40% | 58% |
| F | 2025 | 7.960 | 7.960 | - | 5% | 96% | 40% | 58% |
| F | 2026 | 7.755 | 7.755 | - | 5% | 96% | 40% | 58% |
| F | 2027 | 7.550 | 7.550 | - | 5% | 96% | 40% | 58% |
| F | 2028 | 7.345 | 7.345 | - | 5% | 96% | 40% | 58% |
| F | 2029 | 7.139 | 7.139 | - | 5% | 96% | 40% | 58% |

Business and Personal Taxes

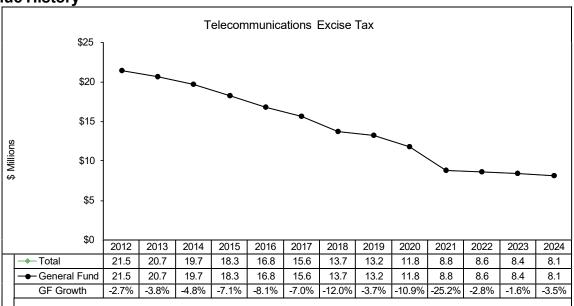
Telecommunications Excise Tax

| | | Calculated | Calculated | MT Pop. | Calculated | Trend | |
|---|------|------------|------------|----------|-------------|---------------|--|
| | | Total % | Total % | Age >=16 | Tax. Phones | Taxable Sales | |
| | FY | Calendar | Fiscal | Millions | Millions | \$ Millions | |
| Α | 2014 | 131% | 135% | 0.820 | 1.107 | \$498.915 | |
| Α | 2015 | 123% | 127% | 0.828 | 1.051 | 467.942 | |
| Α | 2016 | 118% | 120% | 0.837 | 1.008 | 444.676 | |
| Α | 2017 | 109% | 113% | 0.847 | 0.962 | 419.026 | |
| Α | 2018 | 104% | 107% | 0.857 | 0.914 | 392.645 | |
| Α | 2019 | 99% | 102% | 0.866 | 0.881 | 374.482 | |
| Α | 2020 | 94% | 96% | 0.876 | 0.845 | 354.546 | |
| Α | 2021 | 88% | 91% | 0.891 | 0.808 | 334.097 | |
| Α | 2022 | 82% | 85% | 0.908 | 0.769 | 313.062 | |
| Α | 2023 | 76% | 79% | 0.922 | 0.726 | 288.906 | |
| Α | 2024 | 69% | 72% | 0.934 | 0.675 | 261.051 | |
| F | 2025 | 62% | 66% | 0.945 | 0.620 | 212.279 | |
| F | 2026 | 63% | 62% | 0.955 | 0.596 | 206.805 | |
| F | 2027 | 63% | 63% | 0.965 | 0.604 | 201.331 | |
| F | 2028 | 63% | 63% | 0.973 | 0.609 | 195.857 | |
| F | 2029 | 63% | 63% | 0.981 | 0.614 | 190.384 | |

Revenue Projection



Revenue History



Vehicle Tax

Revenue Description

Light vehicles, motorcycles and quadricycles, snowmobiles, buses, trucks, truck tractors having a manufacturer's rated capacity of more than 1 ton, motor homes, and certain trailers and travel trailers are taxed under a fee schedule that varies by age and weight.

Statutory Reference

Tax Rate – Watercraft, snowmobiles, off-highway vehicles (OHV), and light vehicles registrations: <u>61-3-321, MCA;</u> vehicles greater than 1 ton: <u>61-3-529, MCA</u>

Tax Distribution - 61-3-509, MCA

Date Due – Revenue for prior month is due on or before the 20th of the month (<u>15-1-504, MCA</u>; <u>61-3-509, MCA</u>).

Applicable Tax Rates: Varies

Collection Frequency: Monthly

Distribution

Most fees-in-lieu-of-tax are deposited into the general fund. Exceptions are:

- Fees for luxury motor homes and vehicles is deposited in the motor vehicle division administration account
- Administration fee of 3% is deposited in the motor vehicle division administration account
- Fee of \$10 that is collected to partially fund highway patrol officers' salaries

Forecast Risks

- Changing outlook for Montana total vehicle stock
- Changing outlook for new vehicle sales

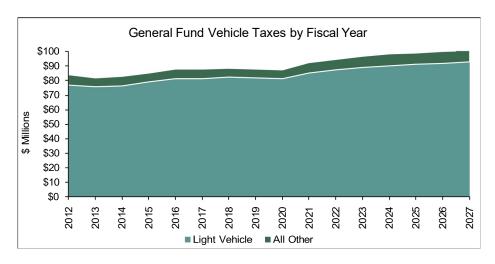
Revenue Estimate Methodology

<u>Data</u>

The data used to estimate the motor vehicle tax are obtained from SABHRS and S&P Global.

Analysis

Vehicle taxes are currently imposed at different rates on five categories of vehicles (tax schedule varies by age and weight) including light vehicles, large trucks, motor homes, motor cycles (including tricycles), and boats and snowmobiles.



With constant fees, the future change in vehicle tax revenue results from changes in the vehicle stock in Montana. Growth rates for the stock of Montana vehicles are modeled on S&P Global estimates for the national and Montana-specific vehicle stock and new car sales nationwide. The growth rate is applied to the base year revenues and projected forward at the same rate for the forecast period.

Revenue Estimate Assumptions

This section contains the assumptions used to generate the revenue estimates contained in House Joint Resolution 2.

| | · · · - · | | | | | | |
|--------|-------------|-------------|----------|----------|----------|----------|-------------|
| | | | Large | Motor | Light | Boats/ | MVD Funding |
| | Total Tax | GF Tax | Truck | Home | Vehicle | Snow | Ferrari Tax |
| FY | \$ Millions | \$ Millions | Millions | Millions | Millions | Millions | Millions |
| A 2014 | \$82.927 | \$82.927 | \$2.768 | \$2.249 | \$76.534 | \$1.377 | - |
| A 2015 | 85.420 | 85.420 | 2.768 | 2.249 | 78.982 | 1.494 | - |
| A 2016 | 87.729 | 87.729 | 2.785 | 2.133 | 81.361 | 1.450 | - |
| A 2017 | 87.982 | 87.982 | 2.702 | 2.181 | 81.598 | 1.500 | - |
| A 2018 | 90.670 | 88.637 | 2.738 | 2.179 | 82.277 | 1.443 | 2.033 |
| A 2019 | 92.166 | 87.955 | 2.753 | 2.097 | 81.693 | 1.411 | 4.212 |
| A 2020 | 92.107 | 87.654 | 2.785 | 2.101 | 81.356 | 1.412 | 4.454 |
| A 2021 | 98.233 | 92.510 | 2.946 | 2.405 | 85.204 | 1.955 | 5.723 |
| A 2022 | 101.940 | 94.739 | 3.048 | 2.597 | 87.293 | 1.801 | 7.201 |
| A 2023 | 105.537 | 96.919 | 3.110 | 2.744 | 89.204 | 1.861 | 8.618 |
| A 2024 | 108.229 | 98.255 | 3.288 | 2.797 | 90.386 | 1.784 | 9.974 |
| F 2025 | 109.195 | 99.132 | 3.317 | 2.822 | 91.193 | 1.800 | 10.063 |
| F 2026 | 110.111 | 99.966 | 3.345 | 2.846 | 91.961 | 1.815 | 10.144 |
| F 2027 | 111.011 | 100.782 | 3.372 | 2.869 | 92.711 | 1.830 | 10.229 |
| F 2028 | 111.928 | 101.607 | 3.400 | 2.893 | 93.470 | 1.845 | 10.321 |
| F 2029 | 112.798 | 102.390 | 3.426 | 2.915 | 94.190 | 1.859 | 10.409 |

Revenue Projection

